

## **WIOA Out-Of-School Youth Programs Virtual Bidder's Conference Question & Answers**

Note that WSM will not provide responses to questions received after the designated submission deadline of Friday, April 16.

1. Do you accept proposals which incorporate various vendors/providers?  
[WSM Response: Yes](#)
  
2. Would you consider funding multiple vendors for this RFP?  
[WSM Response: Yes](#)
  
3. Regarding the 10% indirect -- there was a law passed that confirmed organizations receiving state funds could receive at-minimum 10% indirect, but could total up to federally-approved indirect. If these are federal funds in origin, is there a reason an organization's full indirect wouldn't be billable?  
[WSM Response: WSM prefers that the maximum amount possible from WIOA funds be directed to program costs. However, organizations with a federally approved indirect cost rate may include the approved rate in their budget with documentation of the approved rate included as an attachment.](#)
  
4. We understand WSM is expecting bidders to enroll 100 youth in our program, but how many youth does WSM anticipate will complete the program? (or, to put it another way -- is there expected variance between total participants enrolled vs. total participants served based on participant drop-out or disengagement?)  
[WSM Response: See section B \(Measure Chart\). The chart outlines real-time measure which account for disengagement variances.](#)
  
5. How does WSM define the "youth" age range for this proposal? (ie. for the youth of color target population)  
[WSM Response: Section G.9 defines the age range for youth to be served under this proposal.](#)
  
6. Regarding the minimum 25% spent on participant wages and related costs:
  - a. How should these costs be reflected in the budget to distinguish staff time and other costs from costs not-applicable to the 25% allocation? (the budget attachment on the procurement webpage is not opening for us)  
[WSM Response: An updated budget has been uploaded to \[WSM's procurement page\]\(#\).](#)
  
7. Is there a monetary limit on direct/per participant expenditures? (such as a per-participant cap on stipends, training dollars, etc.)  
[WSM Response: No.](#)

8. Is there a list of approved/unapproved certifications, or will certifications be evaluated on a case by case basis? In the past, there has been a variance between local plans/jurisdictions recognition of qualifying certifications  
*WSM Response: Whether offered internally by the offeror, or through partnerships, organizations should propose to offer certification programs which align with industry demands. Certifications will be evaluated on a case-by-case basis, however, all proposed programs should align with the following guidance per [USDOL TEGL NO 10-16](#).*