

# Job Posting Analytics

Lightcast Q3 2025 Data Set

September 2025



1801 Rockville Pike  
Rockville, Maryland 20850

# Parameters

Select Timeframe: Jan 2025 - Aug 2025

Regions:

Code	Description
24031	Montgomery County, MD

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

Education Level: Any

Job Type: Include Internships

Keyword Search:

Posting Type: Newly Posted

# Job Postings Overview

77,423

Unique Postings  
165,792 Total Postings

7,221

Employers Competing  
7,221 Total Employers

23 Days

Median Posting Duration  
Regional Average: 23 Days

2 : 1

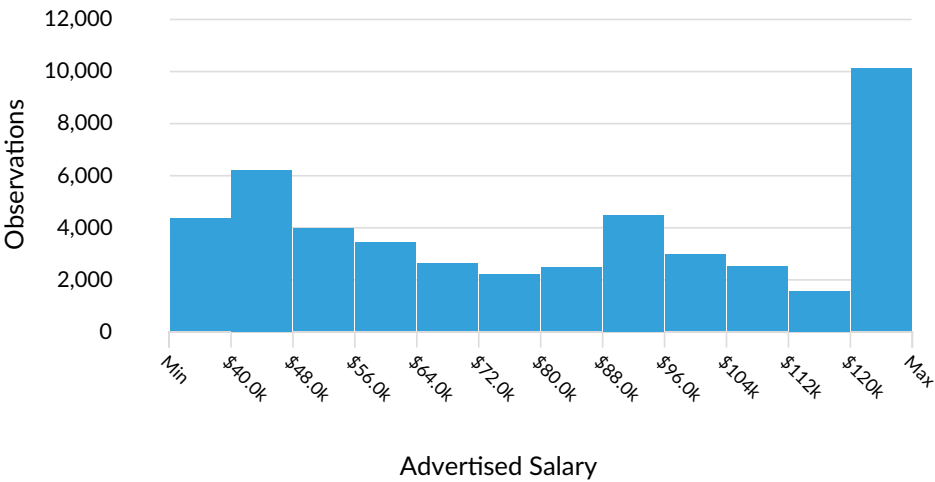
Posting Intensity  
Regional Average: 2 : 1

## Advertised Salary

There are 46,560 advertised salary observations (60% of the 77,423 matching postings).

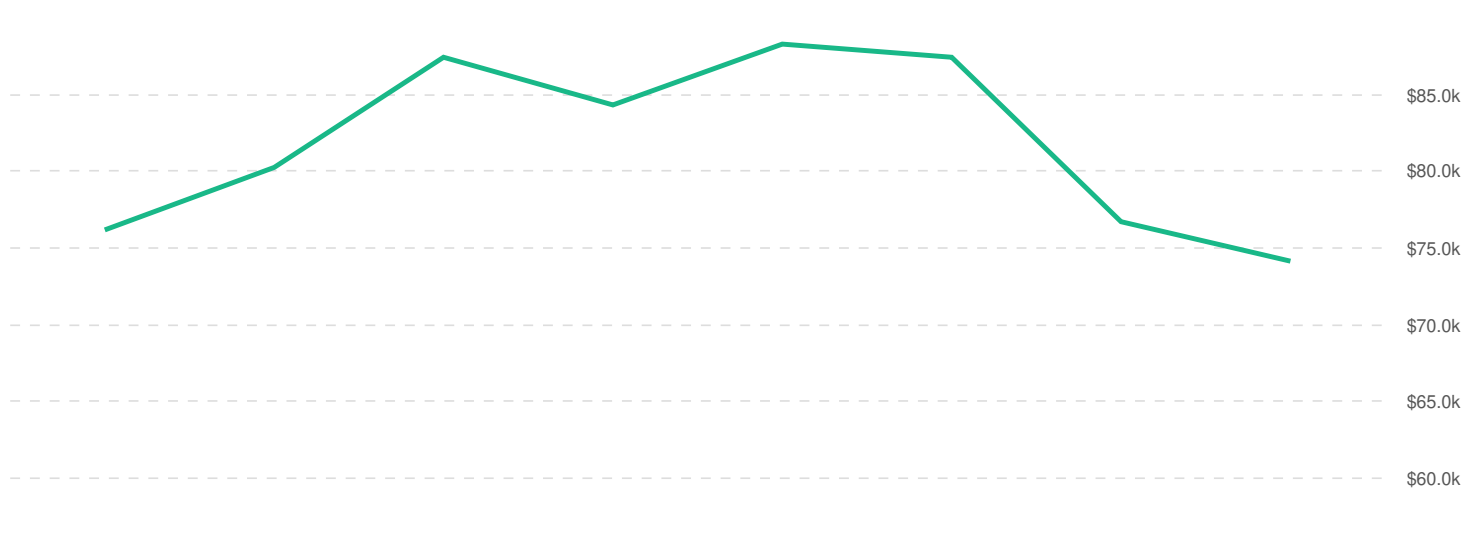
\$81.8K

Median Advertised Salary

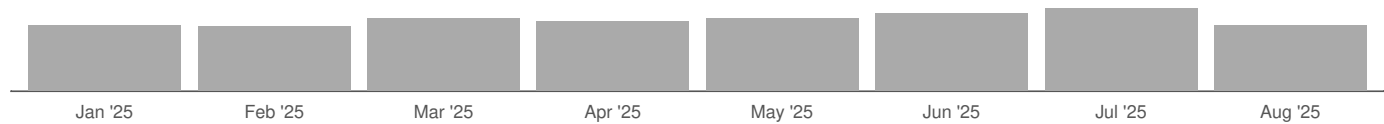


# Advertised Salary Trend

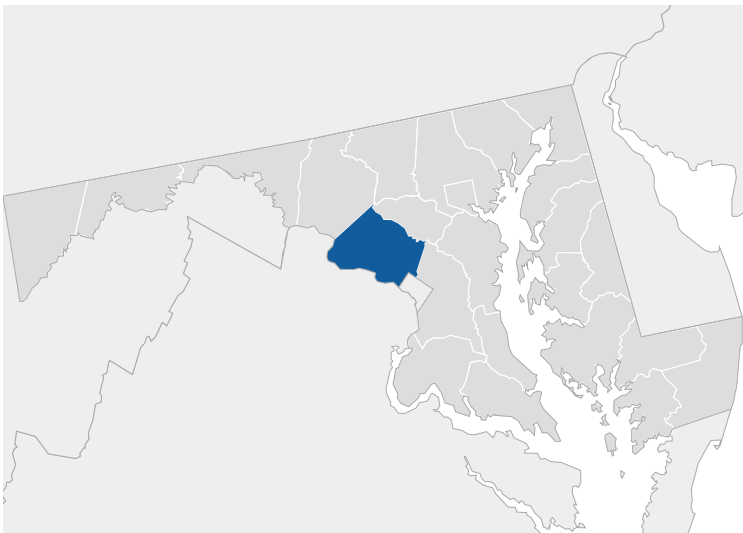
▼ 2.7% Jan 2025 - Aug 2025  
\$81.8k Median



46,560 Job Postings

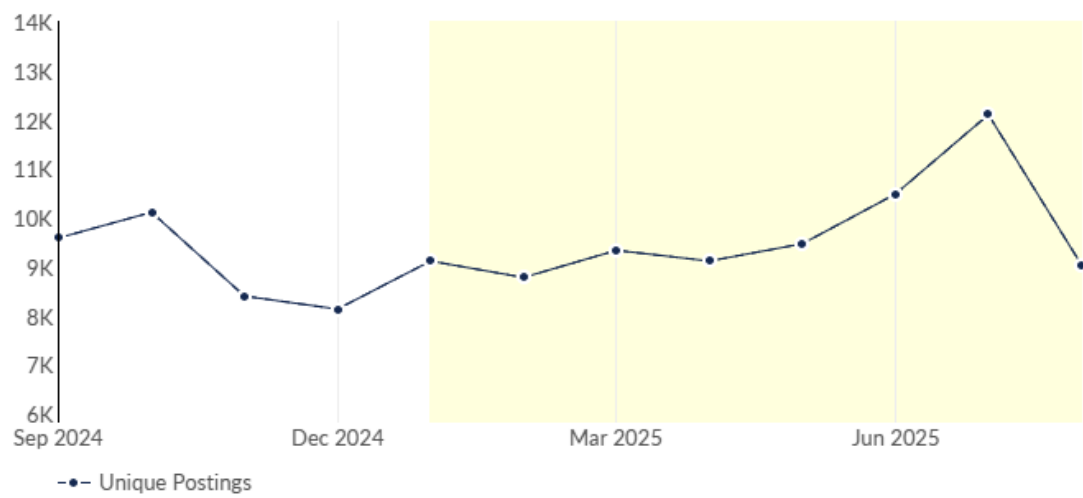


# Job Postings Regional Breakdown



County	Unique Postings (Jan 2025 - Aug 2025)
Montgomery County, MD	77,423

# Unique Postings Trend



Month	Unique Postings	Posting Intensity
Aug 2025	9,041	1 : 1
Jul 2025	12,101	2 : 1
Jun 2025	10,480	2 : 1
May 2025	9,466	2 : 1
Apr 2025	9,113	2 : 1
Mar 2025	9,331	2 : 1
Feb 2025	8,778	2 : 1
Jan 2025	9,113	2 : 1
Dec 2024	8,132	3 : 1
Nov 2024	8,397	2 : 1
Oct 2024	10,109	2 : 1
Sep 2024	9,584	2 : 1

## Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	52,036	67%
High school or GED	8,068	10%
Associate's degree	3,483	4%
Bachelor's degree	14,881	19%
Master's degree	5,326	7%
Ph.D. or professional degree	2,141	3%











## Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	8,068	0	10%
Associate's degree	2,479	656	3%
Bachelor's degree	12,014	2,689	16%
Master's degree	2,073	2,605	3%
Ph.D. or professional degree	753	1,388	1%











## Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	37,781	49%
0 - 1 Years	10,588	14%
2 - 3 Years	14,254	18%
4 - 6 Years	9,043	12%
7 - 9 Years	2,998	4%
10+ Years	2,759	4%

# Top Companies Posting





























	Total/Unique (Jan 2025 - Aug 2025)	Posting Intensity	Median Posting Duration
Montgomery County Public Schools	9,676 / 6,691	1 : 1 	23 days
Marriott International	4,522 / 1,088	4 : 1 	33 days
AstraZeneca	2,196 / 802	3 : 1 	23 days
Leidos	2,638 / 777	3 : 1 	13 days
MedStar	2,242 / 622	4 : 1 	21 days
Holy Cross	1,411 / 604	2 : 1 	25 days
Geico	1,477 / 603	2 : 1 	29 days
Trinity Health	1,835 / 601	3 : 1 	21 days
Lockheed Martin	965 / 502	2 : 1 	23 days
GPAC	1,547 / 475	3 : 1 	33 days

# Top Cities Posting

City	Total/Unique (Jan 2025 - Aug 2025)	Posting Intensity	Median Posting Duration
Rockville, MD	36,979 / 18,103	2 : 1 	23 days
Bethesda, MD	36,212 / 15,638	2 : 1 	23 days
Silver Spring, MD	30,481 / 13,166	2 : 1 	22 days
Gaithersburg, MD	16,374 / 8,072	2 : 1 	23 days
Germantown, MD	12,272 / 5,527	2 : 1 	19 days
Chevy Chase, MD	5,845 / 2,465	2 : 1 	25 days
Olney, MD	4,636 / 1,614	3 : 1 	23 days
Potomac, MD	2,557 / 1,414	2 : 1 	24 days
Takoma Park, MD	2,522 / 1,236	2 : 1 	23 days
North Bethesda, MD	1,856 / 1,038	2 : 1 	28 days













# Top Posted Occupations
























	Total/Unique (Jan 2025 - Aug 2025)	Posting Intensity	Median Posting Duration
Registered Nurses	12,349 / 4,214	3 : 1 	19 days
Retail Salespersons	4,639 / 1,879	2 : 1 	27 days
Teaching Assistants, Except Postsecondary	2,674 / 1,820	1 : 1 	19 days
Software Developers	3,770 / 1,744	2 : 1 	18 days
Computer Occupations, All Other	3,487 / 1,513	2 : 1 	20 days
Secondary School Teachers, Except Special and Career/Technical Education	1,897 / 1,303	1 : 1 	25 days
Physical Therapists	2,703 / 1,176	2 : 1 	20 days
Heavy and Tractor-Trailer Truck Drivers	2,131 / 1,055	2 : 1 	18 days
Special Education Teachers, All Other	1,350 / 1,034	1 : 1 	26 days
First-Line Supervisors of Retail Sales Workers	2,043 / 995	2 : 1 	22 days
Project Management Specialists	2,226 / 959	2 : 1 	23 days
Medical and Health Services Managers	2,005 / 954	2 : 1 	22 days
Radiologic Technologists and Technicians	1,903 / 913	2 : 1 	17 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,723 / 901	2 : 1 	21 days
Financial Managers	1,699 / 825	2 : 1 	23 days
Customer Service Representatives	1,826 / 792	2 : 1 	21 days
Security Guards	1,602 / 777	2 : 1 	20 days
Speech-Language Pathologists	1,328 / 714	2 : 1 	31 days
Data Scientists	1,572 / 709	2 : 1 	20 days
Managers, All Other	1,303 / 671	2 : 1 	23 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,534 / 647	2 : 1 	25 days
General and Operations Managers	1,444 / 646	2 : 1 	24 days
Health Technologists and Technicians, All Other	1,322 / 635	2 : 1 	22 days
Accountants and Auditors	1,412 / 631	2 : 1 	24 days
First-Line Supervisors of Office and Administrative Support Workers	1,215 / 628	2 : 1 	22 days
Maintenance and Repair Workers, General	1,117 / 577	2 : 1 	25 days
Home Health and Personal Care Aides	1,075 / 557	2 : 1 	31 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,184 / 553	2 : 1 	21 days


Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1,176 / 547	2 : 1		24 days
Sales Managers	1,047 / 522	2 : 1		27 days
Child, Family, and School Social Workers	996 / 515	2 : 1		25 days
Coaches and Scouts	715 / 515	1 : 1		31 days
Self-Enrichment Teachers	768 / 491	2 : 1		30 days
Nursing Assistants	1,204 / 487	2 : 1		25 days
Counselors, All Other	1,189 / 485	2 : 1		26 days
Medical Assistants	1,053 / 479	2 : 1		26 days
Magnetic Resonance Imaging Technologists	1,039 / 477	2 : 1		18 days
Food Service Managers	1,065 / 471	2 : 1		28 days
Elementary School Teachers, Except Special Education	715 / 466	2 : 1		26 days
Financial and Investment Analysts	884 / 458	2 : 1		23 days
Computer User Support Specialists	985 / 457	2 : 1		19 days
Waiters and Waitresses	989 / 451	2 : 1		29 days
Marketing Managers	936 / 445	2 : 1		23 days
First-Line Supervisors of Food Preparation and Serving Workers	1,047 / 443	2 : 1		23 days
Fast Food and Counter Workers	948 / 435	2 : 1		23 days
Stockers and Order Fillers	838 / 429	2 : 1		29 days
Buyers and Purchasing Agents	917 / 417	2 : 1		23 days
Receptionists and Information Clerks	674 / 402	2 : 1		23 days
Food Preparation Workers	1,091 / 394	3 : 1		32 days
Network and Computer Systems Administrators	863 / 391	2 : 1		21 days

## Top Posted Occupations

Occupation (O*NET)	Total/Unique (Jan 2025 - Aug 2025)	Posting Intensity	Median Posting Duration
Registered Nurses	11,049 / 3,898	3 : 1 	19 days
Retail Salespersons	4,639 / 1,879	2 : 1 	27 days
Software Developers	3,770 / 1,744	2 : 1 	18 days
Secondary School Teachers, Except Special and Career/Technical Education	1,897 / 1,303	1 : 1 	25 days
Physical Therapists	2,703 / 1,176	2 : 1 	20 days
Heavy and Tractor-Trailer Truck Drivers	2,131 / 1,055	2 : 1 	18 days
Special Education Teachers, All Other	1,339 / 1,025	1 : 1 	26 days
Teaching Assistants, Special Education	1,485 / 1,025	1 : 1 	19 days
First-Line Supervisors of Retail Sales Workers	2,043 / 995	2 : 1 	22 days
Project Management Specialists	2,226 / 959	2 : 1 	23 days

# Top Posted Occupations

Occupation	Total/Unique (Jan 2025 - Aug 2025)	Posting Intensity	Median Posting Duration
Registered Nurse	11,677 / 3,884	3 : 1 	18 days
Retail Sales Associate	4,287 / 1,842	2 : 1 	27 days
Teacher Assistant	2,674 / 1,820	1 : 1 	19 days
Software Developer / Engineer	3,424 / 1,574	2 : 1 	17 days
Radiologic Technician / Technologist	2,942 / 1,390	2 : 1 	18 days
Physical Therapist	2,703 / 1,176	2 : 1 	20 days
Sales Representative	2,758 / 1,084	3 : 1 	23 days
Special Education Teacher	1,377 / 1,058	1 : 1 	26 days
Tractor-Trailer Truck Driver	2,131 / 1,055	2 : 1 	18 days
Physician	1,866 / 994	2 : 1 	20 days
Retail Store Manager / Supervisor	2,019 / 972	2 : 1 	23 days
Office / Administrative Assistant	1,769 / 935	2 : 1 	21 days
Project Manager	2,136 / 922	2 : 1 	23 days
Security Officer	1,649 / 805	2 : 1 	20 days
Computer Systems Engineer / Architect	2,042 / 799	3 : 1 	20 days
Customer Service Representative	1,826 / 792	2 : 1 	21 days
Speech Language Pathologist	1,328 / 714	2 : 1 	31 days
Cyber / Information Security Engineer / Analyst	1,325 / 608	2 : 1 	18 days
Healthcare Administrator	1,145 / 574	2 : 1 	21 days
Janitor / Cleaner	1,184 / 553	2 : 1 	21 days
Business Development / Sales Manager	1,088 / 535	2 : 1 	27 days
Coach	715 / 515	1 : 1 	31 days
Waiter / Waitress	1,089 / 505	2 : 1 	29 days
Building and General Maintenance Technician	992 / 497	2 : 1 	24 days
Program Manager	893 / 488	2 : 1 	22 days

Elementary School Teacher	763 / 483	2 : 1		25 days
Registrar / Patient Service Representative	1,042 / 482	2 : 1		22 days
Medical Assistant	1,059 / 482	2 : 1		26 days
Restaurant / Food Service Manager	1,065 / 471	2 : 1		28 days
Accountant	1,052 / 467	2 : 1		23 days
Behavior Analyst	1,155 / 463	2 : 1		26 days
Computer Support Specialist	985 / 457	2 : 1		19 days
Restaurant / Food Service Supervisor	1,047 / 443	2 : 1		23 days
Nursing Assistant	1,050 / 437	2 : 1		25 days
Stocking Clerk	793 / 413	2 : 1		28 days
Receptionist	681 / 408	2 : 1		23 days
Dentist / Orthodontist / Prosthodontist	960 / 393	2 : 1		20 days
Preschool / Childcare Teacher	777 / 392	2 : 1		22 days
Network / Systems Administrator	863 / 391	2 : 1		21 days
Family / School / General Social Worker	752 / 390	2 : 1		27 days
Occupational Therapist	901 / 390	2 : 1		22 days
Nurse Practitioner	834 / 390	2 : 1		20 days
Maid / Housekeeping Staff	821 / 377	2 : 1		31 days
Business / Management Analyst	743 / 376	2 : 1		19 days
Construction Manager	868 / 370	2 : 1		23 days
Fast Food / Counter Worker	873 / 368	2 : 1		23 days
Network Engineer / Architect	811 / 362	2 : 1		17 days
Property / Real Estate / Community Manager	592 / 355	2 : 1		24 days
Cook	653 / 341	2 : 1		26 days
Automotive Service Technician / Mechanic	774 / 341	2 : 1		22 days

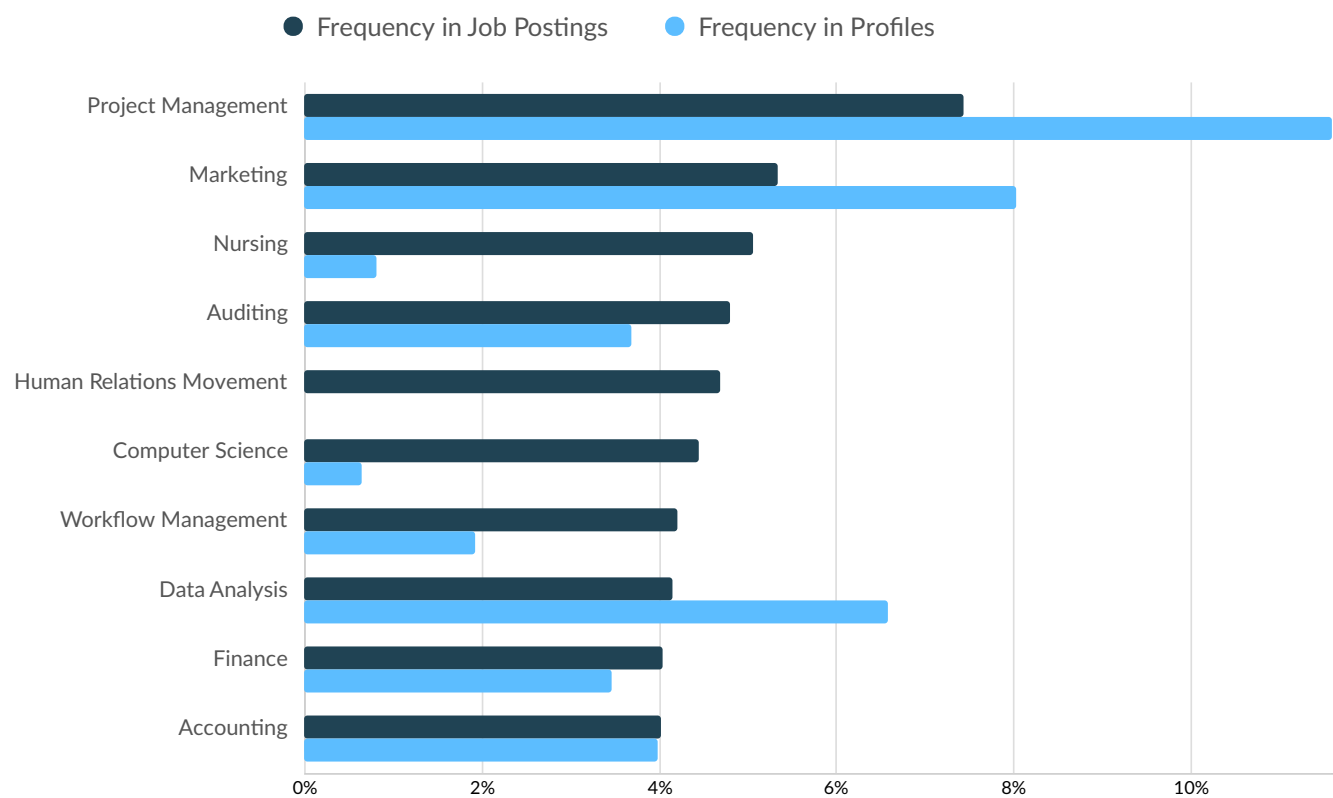
# Top Posted Job Titles

	Total/Unique (Jan 2025 - Aug 2025)	Posting Intensity	Median Posting Duration
Special Education Paraeducators	1,537 / 1,069	1 : 1	19 days
Special Education Teachers	579 / 464	1 : 1	26 days
Speech Language Pathologists	732 / 459	2 : 1	31 days
Travel Physical Therapists	919 / 422	2 : 1	18 days
Registered Nurses	892 / 393	2 : 1	21 days
Paraeducators	538 / 391	1 : 1	19 days
Physical Therapists	771 / 345	2 : 1	21 days
Lead CT Technologists	834 / 326	3 : 1	18 days
5th Grade Teachers	496 / 301	2 : 1	23 days
Sales Associates	597 / 301	2 : 1	26 days

# Top Industries

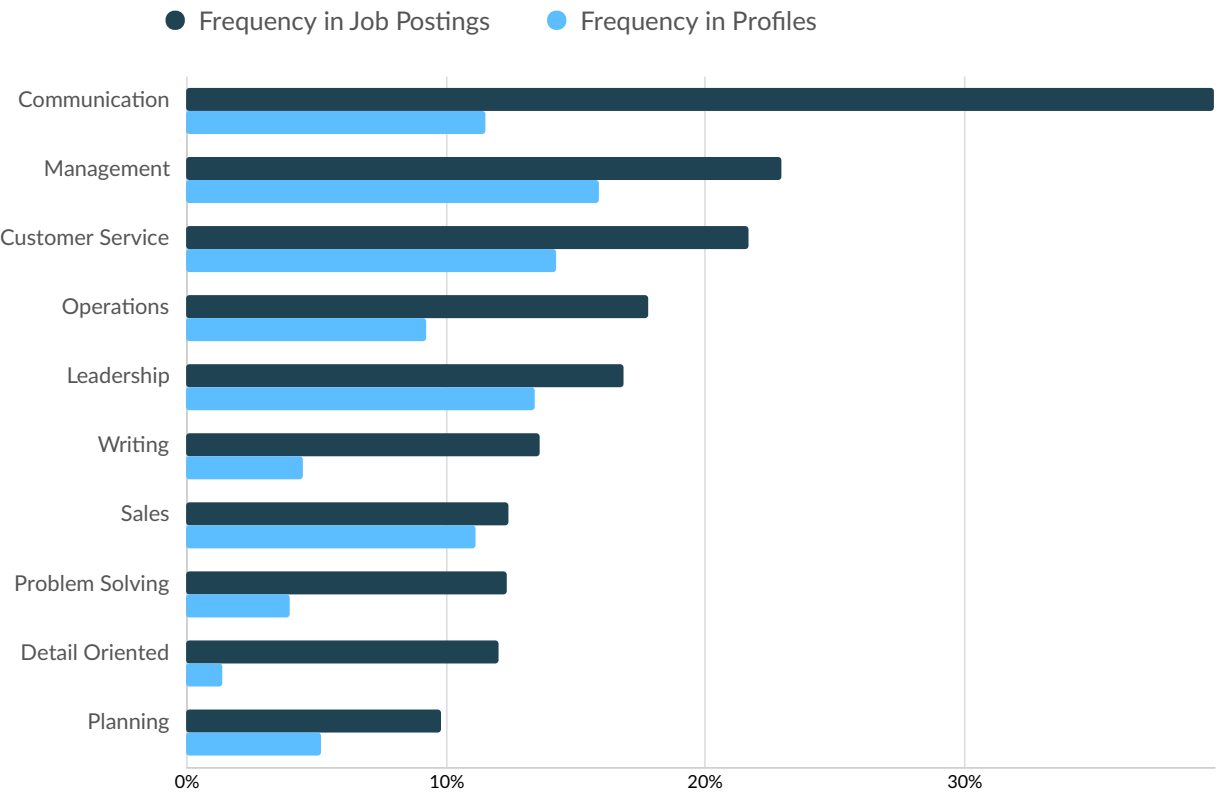
	Total/Unique (Jan 2025 - Aug 2025)	Posting Intensity	Median Posting Duration
Unclassified Industry	23,608 / 12,416	2 : 1	25 days
Elementary and Secondary Schools	10,370 / 7,092	1 : 1	23 days
Employment Placement Agencies	13,588 / 5,413	3 : 1	20 days
Temporary Help Services	8,975 / 3,359	3 : 1	18 days
General Medical and Surgical Hospitals	5,091 / 2,308	2 : 1	19 days
Custom Computer Programming Services	5,025 / 1,940	3 : 1	17 days
Hotels (except Casino Hotels) and Motels	5,769 / 1,660	3 : 1	31 days
Limited-Service Restaurants	3,734 / 1,246	3 : 1	24 days
Offices of Physicians (except Mental Health Specialists)	2,037 / 1,206	2 : 1	22 days
Pharmaceutical Preparation Manufacturing	3,005 / 1,133	3 : 1	22 days

# Top Specialized Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Project Management	5,765	7%	50,382	12%	+19.8%	Rapidly Growing
Marketing	4,139	5%	34,903	8%	+23.0%	Rapidly Growing
Nursing	3,920	5%	3,552	1%	+20.1%	Rapidly Growing
Auditing	3,716	5%	16,025	4%	+21.8%	Rapidly Growing
Human Relations Movement	3,642	5%	0	0%	+6.1%	Stable
Computer Science	3,446	4%	2,838	1%	+26.8%	Rapidly Growing
Workflow Management	3,260	4%	8,345	2%	+18.0%	Growing
Data Analysis	3,218	4%	28,616	7%	+25.8%	Rapidly Growing
Finance	3,127	4%	15,073	3%	+27.3%	Rapidly Growing
Accounting	3,116	4%	17,356	4%	+24.0%	Rapidly Growing

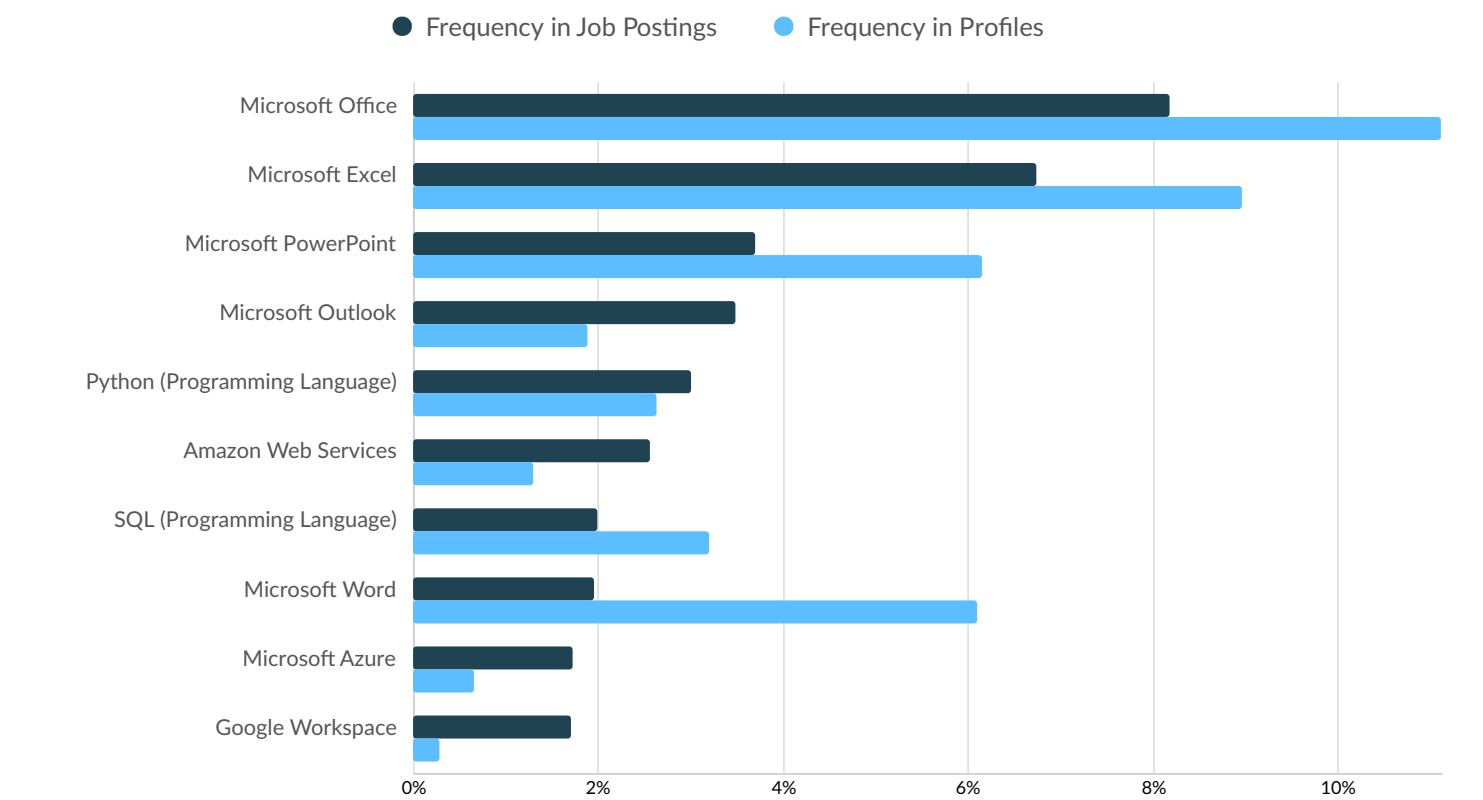
# Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Communication	30,722	40%	50,266	12%	+3.6%	Lagging
Management	17,794	23%	69,334	16%	+5.3%	Stable
Customer Service	16,800	22%	62,014	14%	+5.2%	Stable
Operations	13,793	18%	40,137	9%	+8.1%	Stable
Leadership	13,056	17%	58,424	13%	+8.5%	Stable
Writing	10,551	14%	19,492	4%	+11.8%	Growing
Sales	9,642	12%	48,549	11%	+7.8%	Stable
Problem Solving	9,577	12%	17,511	4%	+11.3%	Growing
Detail Oriented	9,346	12%	6,156	1%	+7.1%	Stable
Planning	7,609	10%	22,634	5%	+10.9%	Growing



# Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Microsoft Office	6,336	8%	48,295	11%	+18.5%	Growing
Microsoft Excel	5,215	7%	38,926	9%	+17.7%	Growing
Microsoft PowerPoint	2,868	4%	26,732	6%	+26.1%	Rapidly Growing
Microsoft Outlook	2,704	3%	8,223	2%	+25.0%	Rapidly Growing
Python (Programming Language)	2,334	3%	11,401	3%	+24.5%	Rapidly Growing
Amazon Web Services	1,985	3%	5,656	1%	+24.0%	Rapidly Growing
SQL (Programming Language)	1,538	2%	13,896	3%	+6.4%	Stable
Microsoft Word	1,518	2%	26,472	6%	+7.2%	Stable
Microsoft Azure	1,335	2%	2,865	1%	+28.9%	Rapidly Growing
Google Workspace	1,326	2%	1,228	0%	+18.8%	Growing

# Top Qualifications

	Postings with Qualification
Valid Driver's License	5,359
Registered Nurse (RN)	3,752
Basic Life Support (BLS) Certification	3,268
Cardiopulmonary Resuscitation (CPR) Certification	2,665
Top Secret-Sensitive Compartmented Information (TS/SCI Clearance)	1,994
Security Clearance	1,589
First Aid Certification	1,107
Advanced Cardiovascular Life Support (ACLS) Certification	935
Project Management Professional Certification	793
Board Certified/Board Eligible	750

# Appendix A

## Top Posting Sources

Website	Postings on Website (Jan 2025 - Aug 2025)
indeed.com	21,499
simplyhired.com	14,076
dejobs.org	9,619
myworkdayjobs.com	5,338
disabledperson.com	5,246
taleo.net	4,664
diversityjobs.com	3,042
dice.com	1,920
topschooljobs.org	1,864
potomacmdrecruiter.com	1,788
bowierecruiter.com	1,783
dundalkrecruiter.com	1,746
icims.com	1,708
craigslist.org	1,586
oraclecloud.com	1,371
gr8jobs.net	1,330
clearancejobs.com	1,247
jobmonkeyjobs.com	1,186
healthjobsnationwide.com	1,176
jobserve.com	1,017
maryland.gov	875
healthcareers.com	830
careercircle.com	784
fairygodboss.com	752
rockvillemdrecruiter.com	724

# Appendix B

## Sample Postings

Entry Level Sales Representative	
Link to Live Job Posting: <a href="http://www.simplyhired.com">www.simplyhired.com</a>	
Location: Silver Spring, MD	O*NET: 99-9999.00
Company: Power Home Remodeling	Job Title: Sales Representatives
<p>Entry Level Sales Representative Power Home Remodeling - 4.3 Silver Spring, MD Job Details Full-time \$72,000 - \$130,000 a year 4 hours ago Benefits Paid parental leave Paid holidays Disability insurance Health insurance Dental insurance 401(k) Parental leave 401(k) matching Free health screenings Qualifications Sales Bachelor of Science Bachelor's degree Communication skills Negotiation Entry level Strategic planning Full Job Description \$3,900 Sign-on Bonus• Entry-Level Sales Representative Power is where hustle meets purpose. It's where leadership opportunities, life-enhancing benefits, and award-winning culture come together. Why? Because our people are our most important asset. And there's no better investment than their happiness and growth. Our diverse, inclusive, and military-friendly culture has been recognized by Fortune Magazine as the #13 Best Company to Work for and #1 Best Workplace in Construction in the nation, and made the Military Times' Best for Vets list. 90% of our sales leaders began their careers in entry-level sales positions, proving that Power is a meritocracy - the harder you work, the further you'll go. The Sales Role Hiring Immediately - As a full-time sales representative, we're preparing you to succeed in more than just your current position. You will be trained in all of our products and be able to deliver interactive sales presentations that will teach communication skills, negotiation tactics, strategic planning and problem solving. This role will provide you the foundational education and experience needed for all future career growth. The Responsibilities Delivery of interactive sales presentations on eco-friendly, green products and services to customers Participation in ongoing sales training and coaching camps on a weekly basis Team building and mentorship The Qualifications Highly developed communication skills Ability to speak publicly with confidence and poise Self-motivated, discipline, and career oriented Open-minded with a passion for learning a wide-range of skills that will carry through a variety of career paths Naturally outgoing individual who thrives in human interaction BA/BS preferred The Compensation \$3,900 Sign-on bonus• Hourly Rate plus uncapped commission and bonuses Average earning potential: \$72,000 - \$130,000 per year The Benefits Full medical, dental, life, and disability insurance plans that can be tailored to you and your family's specific needs Subsidized child care and fertility benefits Paid parental leave Free health screenings &amp; rewards for participation in wellness programs A comprehensive 401(k) retirement savings program, matched by Power Ample paid vacation and holidays An employee-relief fund Monthly opportunities for performance-based rewards, such as luxury vacations, high-end electronics, gift cards, and tickets to concerts and events Year-round events and activities, including an all expenses-paid music festival in Cancun, Mexico for you and a significant other Access to the latest technology, such as laptops, and tablets that will help you reach your sales goals faster and more efficiently Year-round volunteer opportunities Personal development - We provide books, courses and opportunity to attend leadership conferences Veterans encouraged to apply Artfully designed office spaces &amp; relocation opportunities Office Locations Silver Spring, MD Baltimore, MD Tysons, VA Power offers a \$3,900 sign-on bonus, which will be paid weekly in \$325 increments over the course of twelve weeks of initial training. The full sign-on bonus is contingent on successfully completing the twelve weeks of initial training. Power Home Remodeling Group is an equal opportunity employer, and we are committed to hiring a diverse and talented workforce. If you have a disability or special need that requires accommodation, please submit the accommodation request to</p>	

Hospitality Workers — Sodexo in Rockville, MD (Aug 2025 - Active)

Hospitality Workers at The Music Center at Strathmore	
Link to Live Job Posting: <a href="https://mwejobs.maryland.gov">mwejobs.maryland.gov</a>	
Location: Rockville, MD	O*NET: 35-9021.00
Company: Sodexo	Job Title: Hospitality Workers

## IF YOU ARE LOOKING FOR A FUN JOB IN HOSPITALITY, THIS IS THE PLACE FOR YOU!

At Sodexo Live!, we take pride in crafting exceptional events at the most prestigious venues on the planet and creating lasting memories for fans, visitors, guests and team members. Working with Sodexo Live! is more than a job; it's a chance to be part of something greater. Here, you'll build a career where 'everyday' is anything but normal. Our experiences are unique, and so are our people. Bring your personality, your background and your desire to delight others. In return, we'll give you all you need to thrive. After giving it all, you'll return home knowing that you've played your part in creating a truly unforgettable moment.

- 2022 Forbes Best Employer for Diversity
- 2022 Front Office Sports Best Employers in Sports
- 2022 Disability Equality Index (DEI) Perfect Score Sodexo Live!

is currently hiring for The Music Center at Strathmore! If you are a positive person who enjoys engaging others, we will teach you the techniques required to be a successful team member of Sodexo Live! Already have a passion for food and beverage - Excellent! Come discover how your career can continue to grow and thrive as part of one of the largest and most successful food and beverage companies in the world! We are looking part-time, seasonal team players to fill our spots as:

- Line Cooks
- Dishwashers
- Banquet Servers
- Bar Back

### Location:

With its soaring glass walls and windows throughout, beautiful natural light fills interior spaces of the Music Center, and the accents of natural wood make the spaces warm and inviting. Inside, the 1,976-seat concert hall is well-known throughout the industry for its pitch-perfect acoustics.

### Benefits:

- Free Shift Meal
- Free (on-the-job) Training Nothing beats the power of being at a live event.

That's why we're proud to announce the launch of Sodexo Live!, our brand dedicated to the sports, events and hospitality industry. We concentrate all of our skills, insight, and experience into one brand that instinctively knows how to make the most of every moment. Let's go Live! together. Thank you for expressing interest in employment with Sodexo Live!. While only those candidates considered for this position will be contacted, your resume will remain on file for 90 days. Sodexo Live! is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, religion, color, national origin, sex, age, genetic information, status as a protected veteran or status as a qualified individual with a disability, or any other characteristic protected by applicable Federal, State or Local law. Job Details Job Title Hospitality Workers at The Music Center at Strathmore Categories Hourly Location(s) 5301 Tuckerman Ln, North Bethesda, MD 20852, USA Job ID 3030801

## FY26: Dual Enrollment Program Assistant, Bethesda-Chevy Chase HS, 4hrs/10mos (ad closes 9/6/25)

Link to Live Job Posting: [www.indeed.com](http://www.indeed.com)

Location: Bethesda, MD

O\*NET: 25-9049.00

Company: Montgomery County Public Schools

Job Title: Enrollment Assistants

FY26: Dual Enrollment Program Assistant, Bethesda-Chevy Chase HS, 4hrs/10mos (ad closes 9/6/25) Montgomery County Public Schools - 4.0 Bethesda, MD Job Details Full-time \$20.02 - \$38.53 an hour 8 hours ago Qualifications Management High school diploma or GED Experience working with students Contracts 1 year Associate's degree Communication skills Entry level Full Job Description FY26: Dual Enrollment Program Assistant, Bethesda-Chevy Chase HS, 4hrs/10mos (ad closes 9/6/25)

### Job Specific Information :

The wage range for this position is between \$20.02 - \$38.53 per hour, based on years of service. For information about benefits, please see the SEIU salary schedules: <https://www.montgomeryschoolsmd.org/departments/ersc/employees/pay/schedules/salary-supporting/> https:

<https://drive.google.com/file/d/1nCKtJEy4w4SLTzmvmVXgE8hPfOBolkb/view> MCPS Official Job Description Summary Description:

<https://drive.google.com/file/d/1nCKtJEy4w4SLTzmvmVXgE8hPfOBolkb/view>

### At the direction of the principal, perform a variety of tasks needed to develop, grow and manage high school early college access (ECA) programs (i.e., dual and concurrent enrollment programs). Duties involve working with students, counselors, and college personnel in planning and scheduling college courses; assembling, disseminating and publicizing information regarding ECA programs; communicating with students, parents, and college staff regarding college application, admissions requirements, and course offerings; assisting with the organization of classrooms, student meetings, proctoring/administering college placement test, recruitment, clerical, and other non-instructional work; assisting students in all aspects of registering for ECA college courses including the application process, test schedule and administration, financial aid, and scholarships; organize and maintain student files and contact information; working with Office of Curriculum and Instructional Programs (OCIP) staff to support Memorandums of Understandings (MOUs) develop between the district and higher educational institutions, provide data, share concerns and recommendations to increase access for all students and to establish appropriate contacts in the higher educational community.

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### Physical Demands:

### None Special Requirements:

Required to attend school meetings, programs and activities outside the instructional day as needed and allowed by contract.

### Knowledge Skills Abilities:

Ability to access college information from the internet. Ability to communicate courteously, effectively and efficiently with college staff, parents, and students; ability to develop, grow and maintain effective ECA programs; ability to exercise independent judgment and initiative in completing duties; excellent oral, written communication, and interpersonal skills, as well as organizational, management and problem solving skills. Knowledge of and the ability to meet the seven core competencies of the Supporting Services Professional Growth System (SSPGS).



### Education Training Experience:

High School or GED diploma required. Associates degree preferred.

Completion of one year (30 semester-hours) of higher education study required. One year's experience working with students in structured situations required. Other combinations of applicable education, training, and experience equivalent to an Associates degree, which provide the knowledge, skills, and abilities necessary to perform effectively in the position, may be considered.

### Certificate License:

None Job :

School Instructional Support Job Grade :

12

Optimal Qualified Organization :

Bethesda-Chevy Chase High School Primary Location :

Bethesda Schedule :

Full-time | .500 (40 hours bi-weekly)

Working Months :

10

Shift :

Day Job Job Posting :

Aug 31, 2025, 5:08:47 PM - Sep 6, 2025, 10:59:00 PM

Enrichment Instructor (Silver Spring)	
Link to Live Job Posting: <a href="http://www.simplyhired.com">www.simplyhired.com</a>	
Location: Silver Spring, MD	O*NET: 25-2031.00
Company: Diapers 2 Deposits	Job Title: Enrichment Instructors
<p>Enrichment Instructor (Silver Spring) Diapers 2 Deposits, Inc. Silver Spring, MD Job Details Temporary   Part-time   Seasonal   Contract \$30 an hour 16 hours ago Benefits Professional development assistance Qualifications English Bachelor's degree Financial concepts Budgeting Communication skills Teaching Entry level Full Job Description Diapers 2 Deposits is seeking an energetic, fun, and flexible individual to join our team as a Financial Literacy Instructor . This part-time role involves teaching teens personal finance concepts through an engaging curriculum and interactive games in a public school setting. You will have the opportunity to make a lasting impact by equipping students with essential financial skills, including budgeting, saving, investing, and more. College students taking finance or business courses are encouraged to apply.</p> <p><b>Responsibilities:</b></p> <p>Deliver dynamic and engaging financial literacy lessons to teens using our curriculum. Facilitate learning through interactive games and activities that reinforce financial concepts. Create a positive and supportive learning environment. Communicate effectively with students, school staff, and the Diapers 2 Deposits team. Travel to designated public school sites for instruction (one hour of paid travel time per session).</p> <p><b>Qualifications:</b></p> <p>Passion for working with teens and empowering them with practical financial knowledge. Previous experience working with youth or teaching in any capacity is preferred but not required. Strong communication and interpersonal skills. Flexibility and creativity in teaching and engaging students. A positive, enthusiastic attitude and a love for learning.</p> <p><b>Compensation:</b></p> <p>\$30 per hour for instructional time. \$18 per hour for all other duties, including travel and lesson preparation (one hour of paid travel time per session).</p> <p><b>Schedule:</b></p> <p>Must be available to start October 21, 2024 .</p> <p><b>Work location:</b></p> <p>Silver Spring, MD Zip codes: 20903 &amp; 20906 Available to work Tuesdays and Wednesday from 2:30 PM to 5:30 PM . Virtual Trainings Monday 12:00</p> <ul style="list-style-type: none"><li>• 1:00 PM If you're passionate about financial literacy and want to help teens succeed, apply today! Requirements</li><li>• Bachelor's degree in a relevant field</li><li>• College students taking a finance course are encouraged to apply</li><li>• Strong communication and interpersonal skills</li><li>• Ability to adapt teaching methods to meet the needs of diverse learners</li><li>• Passion for education and helping students succeed</li></ul> <p>Job Types:</p>	

Job types.

Part-time, Contract, Temporary, Seasonal Pay:

\$30.00 per hour Expected hours: 6

- 10 per week

Benefits:

Professional development assistance

Work Location:

In person

## Supply Managers — Sodexo in Bethesda, MD (Aug 2025 - Active)

### Senior Manager, Supply Management

Link to Live Job Posting: [mwejobs.maryland.gov](https://mwejobs.maryland.gov)

Location: Bethesda, MD

O\*NET: 11-3061.00

Company: Sodexo

Job Title: Supply Managers

**Job Description**  
**Role Overview** Sodexo is currently seeking a Senior Manager, Supply Management, to join our team. This role is responsible for the strategic sourcing process and management of national and regional contracts, in the Facilities Management Services (FMS) category. The ideal candidates should possess a category management background, strong negotiation skills, the ability to understand financial statements, data-driven decision-making, the ability to manage an RFP process, and to communicate effectively across all levels of the organization. This is a remote position. Candidates should reside in the Eastern or Central time zones. **What You'll Do** Key responsibilities include:

- Continuous evaluation and improvement of procurement practices with expertise in sourcing for managed categories, budgeting and forecasting of supply chain revenue, analysis of spend to identify opportunities within non-contracted areas and ensuring a strategic sourcing process is fully implemented across all categories.
- Lead Sourcing Events, including preparation of bids, evaluation of bid proposals, and pricing negotiations.
- Collaborate with leaders across all levels of organization to identify opportunities for collaborative development of products and/or services that yield cost savings and revenue generation.
- Negotiate Supplier Agreements that deliver value to market segments, including best price, service, quality and conditions, while also aligning to the organizational goals.
- Manage supplier relationships through quarterly Business Reviews to ensure compliance with supply agreement terms and conditions and to develop new opportunities that deliver value to the organization.
- Develop procurement programs that support Sodexo's corporate initiatives including Supplier Diversity and "Better Tomorrow" sustainability goals.
- Supports operational market segments with cost reduction strategies; unit openings and closings; implementation of supply chain programs and resolution of program challenges.

# Appendix C - Data Sources and Calculations

## Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.