

Job Posting Analytics

Lightcast Q4 2025 Data Set

February 2026



1801 Rockville Pike
Rockville, Maryland 20850

Parameters

Select Timeframe: Oct 2025 - Dec 2025

Regions:

Code	Description
11001	District of Columbia County, DC
24021	Frederick County, MD
24031	Montgomery County, MD
24033	Prince George's County, MD

Code	Description
51013	Arlington County, VA
51059	Fairfax County, VA
51107	Loudoun County, VA

Advertised Salary: Include all postings regardless

Minimum Experience Required: Any

Education Level: Any

Job Type: Include Internships

Keyword Search:

Posting Type: Newly Posted

Job Postings Overview

187,104

Unique Postings
431,077 Total Postings

19,566

Companies Posting
19,566 Total Companies

18 Days

Median Posting Duration
Regional Average: 18 Days

2 : 1

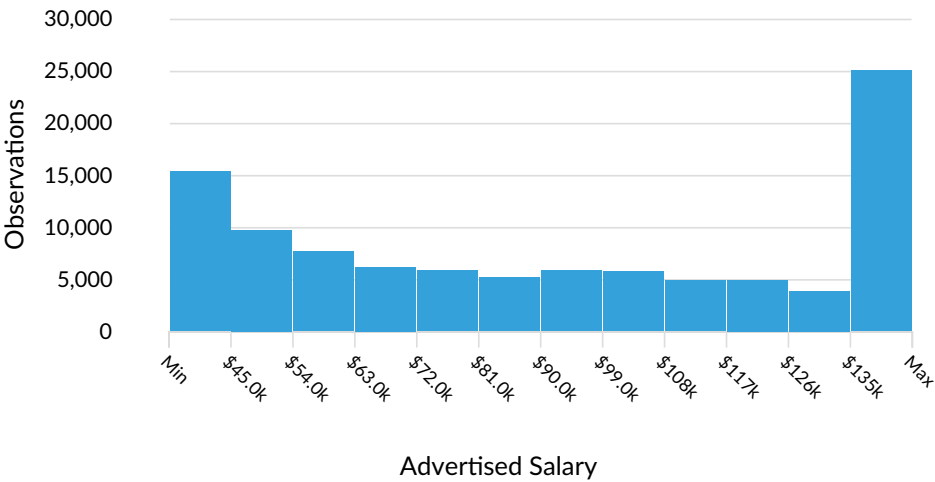
Posting Intensity
Regional Average: 2 : 1

Advertised Salary

There are 100,041 advertised salary observations (53% of the 187,104 matching postings).

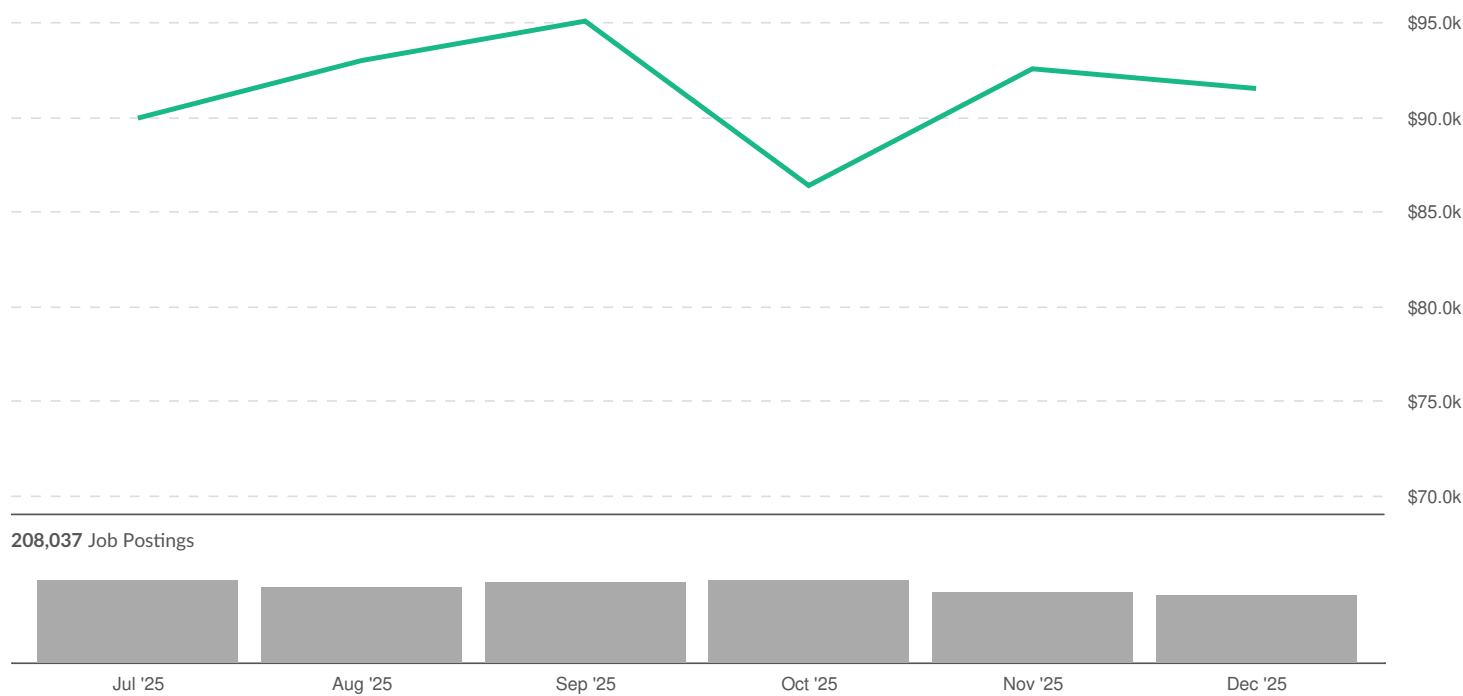
\$90.0K

Median Advertised Salary

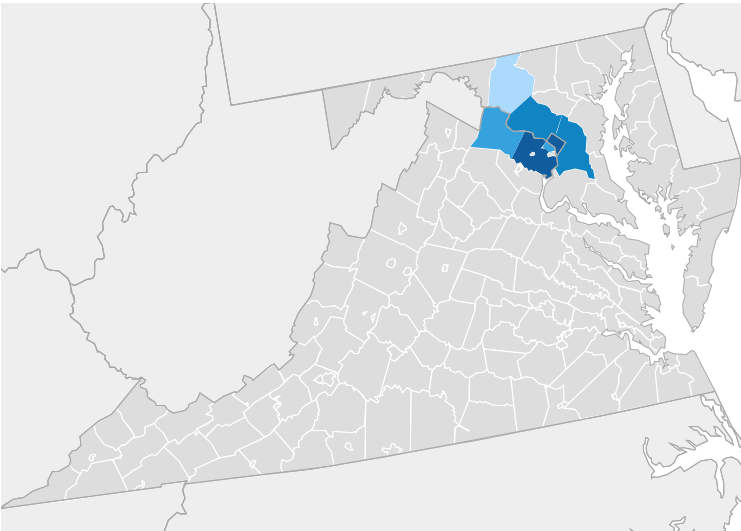


Advertised Salary Trend

▲ 1.7% Jul 2025 – Dec 2025
\$91.0k Median

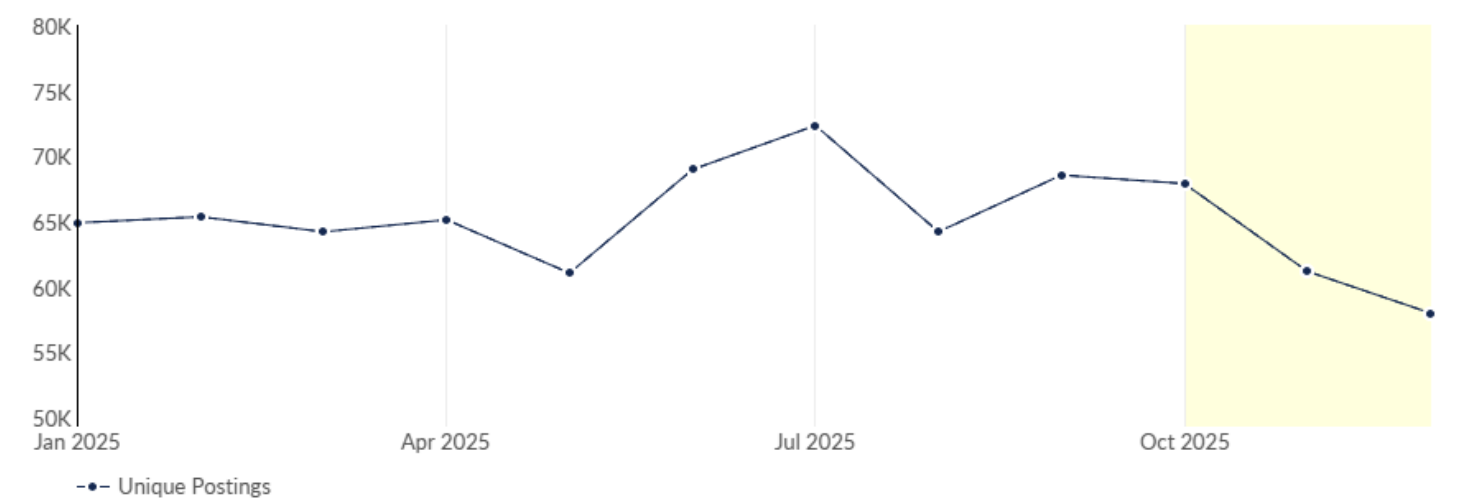


Job Postings Regional Breakdown



County	Unique Postings (Oct 2025 - Dec 2025)
District of Columbia County, DC	52,159
Fairfax County, VA	49,580
Montgomery County, MD	28,939
Prince George's County, MD	22,011
Arlington County, VA	14,234

Unique Postings Trend



Month	Unique Postings	Posting Intensity
Dec 2025	58,004	2 : 1
Nov 2025	61,191	2 : 1
Oct 2025	67,909	2 : 1
Sep 2025	68,558	2 : 1
Aug 2025	64,221	2 : 1
Jul 2025	72,355	2 : 1
Jun 2025	68,985	2 : 1
May 2025	61,059	2 : 1
Apr 2025	65,140	2 : 1
Mar 2025	64,220	2 : 1
Feb 2025	65,366	2 : 1
Jan 2025	64,906	2 : 1

Education Breakdown

Education Level	Unique Postings	% of Total
No Education Listed	85,116	45%
High school or GED	28,736	15%
Associate's degree	10,134	5%
Bachelor's degree	68,368	37%
Master's degree	24,969	13%
Ph.D. or professional degree	7,452	4%

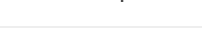
Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
High school or GED	28,736	0	15%
Associate's degree	6,569	2,001	4%
Bachelor's degree	58,891	7,997	31%
Master's degree	5,309	16,865	3%
Ph.D. or professional degree	2,483	4,969	1%

Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	79,433	42%
0 - 1 Years	22,439	12%
2 - 3 Years	32,566	17%
4 - 6 Years	27,538	15%
7 - 9 Years	12,945	7%
10+ Years	12,183	7%

Top Companies Posting

	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Leidos	6,092 / 2,027	3 : 1 	17 days
Capital One	5,366 / 1,953	3 : 1 	21 days
Allied Universal	4,010 / 1,734	2 : 1 	12 days
MedStar	5,977 / 1,733	3 : 1 	18 days
Amazon	22,701 / 1,545	15 : 1 	21 days
Montgomery County Public Schools	2,180 / 1,279	2 : 1 	17 days
Robert Half	1,258 / 966	1 : 1 	16 days
CVS Health	2,676 / 963	3 : 1 	16 days
Peraton	2,853 / 950	3 : 1 	21 days
Booz Allen Hamilton	2,531 / 859	3 : 1 	22 days

Top Cities Posting

City	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Washington, DC	107,402 / 52,115	2 : 1 	19 days
Arlington, VA	50,678 / 14,233	4 : 1 	20 days
McLean, VA	20,666 / 8,547	2 : 1 	18 days
Reston, VA	14,780 / 6,647	2 : 1 	17 days
Rockville, MD	12,528 / 6,064	2 : 1 	18 days
Bethesda, MD	14,320 / 5,663	3 : 1 	19 days
Chantilly, VA	13,209 / 5,444	2 : 1 	19 days
Frederick, MD	10,909 / 4,795	2 : 1 	20 days
Herndon, VA	11,407 / 4,714	2 : 1 	18 days
Silver Spring, MD	11,053 / 4,553	2 : 1 	18 days

Top Posted Occupations

	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Computer Occupations, All Other	22,624 / 8,259	3 : 1 	17 days
Software Developers	18,056 / 8,157	2 : 1 	16 days
Registered Nurses	20,565 / 7,441	3 : 1 	17 days
Retail Salespersons	9,348 / 3,448	3 : 1 	22 days
Project Management Specialists	7,786 / 3,240	2 : 1 	17 days
Managers, All Other	6,547 / 2,740	2 : 1 	19 days
Data Scientists	6,057 / 2,691	2 : 1 	16 days
Security Guards	5,824 / 2,470	2 : 1 	14 days
General and Operations Managers	5,487 / 2,369	2 : 1 	19 days
First-Line Supervisors of Retail Sales Workers	4,774 / 2,145	2 : 1 	20 days

Top Posted Occupations

Occupation (O*NET)	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Software Developers	18,056 / 8,157	2 : 1 	16 days
Registered Nurses	18,348 / 6,680	3 : 1 	17 days
Retail Salespersons	9,348 / 3,448	3 : 1 	22 days
Project Management Specialists	7,786 / 3,240	2 : 1 	17 days
Computer Systems Engineers/Architects	8,279 / 3,012	3 : 1 	17 days
Security Guards	5,824 / 2,470	2 : 1 	14 days
General and Operations Managers	5,487 / 2,369	2 : 1 	19 days
Managers, All Other	5,262 / 2,323	2 : 1 	19 days
First-Line Supervisors of Retail Sales Workers	4,774 / 2,145	2 : 1 	20 days
Heavy and Tractor-Trailer Truck Drivers	3,996 / 2,015	2 : 1 	18 days
Medical and Health Services Managers	4,321 / 1,978	2 : 1 	20 days
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	4,410 / 1,970	2 : 1 	22 days
Information Security Engineers	4,634 / 1,945	2 : 1 	18 days
Sales Managers	4,069 / 1,914	2 : 1 	22 days
Customer Service Representatives	4,246 / 1,825	2 : 1 	18 days
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3,932 / 1,801	2 : 1 	17 days
Physical Therapists	3,547 / 1,733	2 : 1 	17 days
Financial and Investment Analysts	3,915 / 1,700	2 : 1 	18 days
Business Intelligence Analysts	3,601 / 1,684	2 : 1 	16 days
Computer Network Architects	4,021 / 1,637	2 : 1 	18 days
Marketing Managers	4,175 / 1,625	3 : 1 	17 days
Management Analysts	3,312 / 1,623	2 : 1 	17 days
Computer User Support Specialists	3,623 / 1,557	2 : 1 	17 days
Purchasing Agents, Except Wholesale, Retail, and Farm Products	3,626 / 1,556	2 : 1 	18 days

First-Line Supervisors of Office and Administrative Support Workers	3,445 / 1,525	2 : 1 	19 days
Maintenance and Repair Workers, General	3,361 / 1,477	2 : 1 	22 days
Information Technology Project Managers	3,641 / 1,470	2 : 1 	17 days
Construction Managers	3,996 / 1,451	3 : 1 	20 days
Accountants and Auditors	2,920 / 1,448	2 : 1 	20 days
Food Service Managers	3,658 / 1,429	3 : 1 	26 days
Personal Care Aides	3,179 / 1,389	2 : 1 	22 days
Public Relations Managers	3,753 / 1,373	3 : 1 	20 days
Lawyers	3,201 / 1,351	2 : 1 	24 days
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	3,257 / 1,349	2 : 1 	21 days
Network and Computer Systems Administrators	3,232 / 1,333	2 : 1 	18 days
Database Administrators	2,788 / 1,303	2 : 1 	15 days
Financial Managers	3,407 / 1,300	3 : 1 	20 days
Human Resources Specialists	2,493 / 1,236	2 : 1 	18 days
Computer and Information Research Scientists	3,197 / 1,138	3 : 1 	16 days
Market Research Analysts and Marketing Specialists	2,372 / 1,137	2 : 1 	19 days
Database Architects	2,650 / 1,106	2 : 1 	20 days
First-Line Supervisors of Food Preparation and Serving Workers	2,639 / 1,066	2 : 1 	21 days
Waiters and Waitresses	2,279 / 1,050	2 : 1 	31 days
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2,519 / 1,037	2 : 1 	19 days
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	2,507 / 1,025	2 : 1 	19 days
Stockers and Order Fillers	2,145 / 1,006	2 : 1 	19 days
Radiologic Technologists and Technicians	2,060 / 986	2 : 1 	17 days
Patient Representatives	2,871 / 979	3 : 1 	18 days
Computer Occupations, All Other	3,958 / 933	4 : 1 	17 days

Driver/Sales Workers

3,164 / 933



17 days

Top Posted Occupations

Occupation	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Software Developer / Engineer	15,743 / 7,154	2 : 1 	16 days
Registered Nurse	18,846 / 6,744	3 : 1 	17 days
Computer Systems Engineer / Architect	10,455 / 3,902	3 : 1 	17 days
Cyber / Information Security Engineer / Analyst	8,618 / 3,462	2 : 1 	18 days
Retail Sales Associate	9,080 / 3,453	3 : 1 	22 days
Project Manager	7,420 / 3,097	2 : 1 	17 days
Security Officer	6,108 / 2,595	2 : 1 	14 days
Sales Representative	5,987 / 2,460	2 : 1 	20 days
Retail Store Manager / Supervisor	4,784 / 2,164	2 : 1 	20 days
Business Development / Sales Manager	4,338 / 2,061	2 : 1 	22 days
Tractor-Trailer Truck Driver	3,996 / 2,015	2 : 1 	18 days
Program Manager	4,506 / 1,985	2 : 1 	20 days
Business / Management Analyst	4,189 / 1,978	2 : 1 	17 days
Office / Administrative Assistant	4,037 / 1,865	2 : 1 	17 days
Customer Service Representative	4,246 / 1,825	2 : 1 	18 days
Physical Therapist	3,547 / 1,733	2 : 1 	17 days
Physician	3,259 / 1,673	2 : 1 	18 days
Network Engineer / Architect	3,874 / 1,581	2 : 1 	18 days
Computer Support Specialist	3,631 / 1,561	2 : 1 	17 days
Construction Manager	3,996 / 1,451	3 : 1 	20 days
Restaurant / Food Service Manager	3,658 / 1,429	3 : 1 	26 days
Radiologic Technician / Technologist	2,803 / 1,378	2 : 1 	17 days
Communications / Public Relations Manager	3,753 / 1,373	3 : 1 	20 days
Contracts Administrator	3,225 / 1,351	2 : 1 	19 days
Lawyer	3,201 / 1,351	2 : 1 	24 days

Network / Systems Administrator	3,232 / 1,333	2 : 1		18 days
Operations Manager / Supervisor	3,039 / 1,275	2 : 1		19 days
Building and General Maintenance Technician	2,805 / 1,269	2 : 1		22 days
Healthcare Administrator	2,712 / 1,185	2 : 1		20 days
Waiter / Waitress	2,541 / 1,176	2 : 1		31 days
Artificial Intelligence Engineer	3,202 / 1,136	3 : 1		16 days
Database Administrator	3,902 / 1,135	3 : 1		16 days
Teacher Assistant	2,240 / 1,130	2 : 1		15 days
Accountant	2,190 / 1,074	2 : 1		20 days
Restaurant / Food Service Supervisor	2,639 / 1,066	2 : 1		21 days
Janitor / Cleaner	2,520 / 1,038	2 : 1		19 days
Database Architect	2,027 / 965	2 : 1		20 days
Stocking Clerk	2,071 / 962	2 : 1		19 days
Behavior Analyst	2,415 / 941	3 : 1		20 days
Financial Analyst	1,979 / 940	2 : 1		18 days
Registrar / Patient Service Representative	2,797 / 928	3 : 1		17 days
Product Manager	2,418 / 882	3 : 1		17 days
IT Project / Program Manager	2,142 / 879	2 : 1		16 days
Cook	1,616 / 877	2 : 1		26 days
Fast Food / Counter Worker	2,906 / 870	3 : 1		23 days
Account Executive	1,888 / 866	2 : 1		23 days
Property / Real Estate / Community Manager	1,812 / 843	2 : 1		21 days
Account Manager / Representative	1,924 / 842	2 : 1		23 days
Human Resources / Labor Relations Specialist	1,574 / 830	2 : 1		18 days
Scheduler / Operations Coordinator	2,136 / 813	3 : 1		17 days

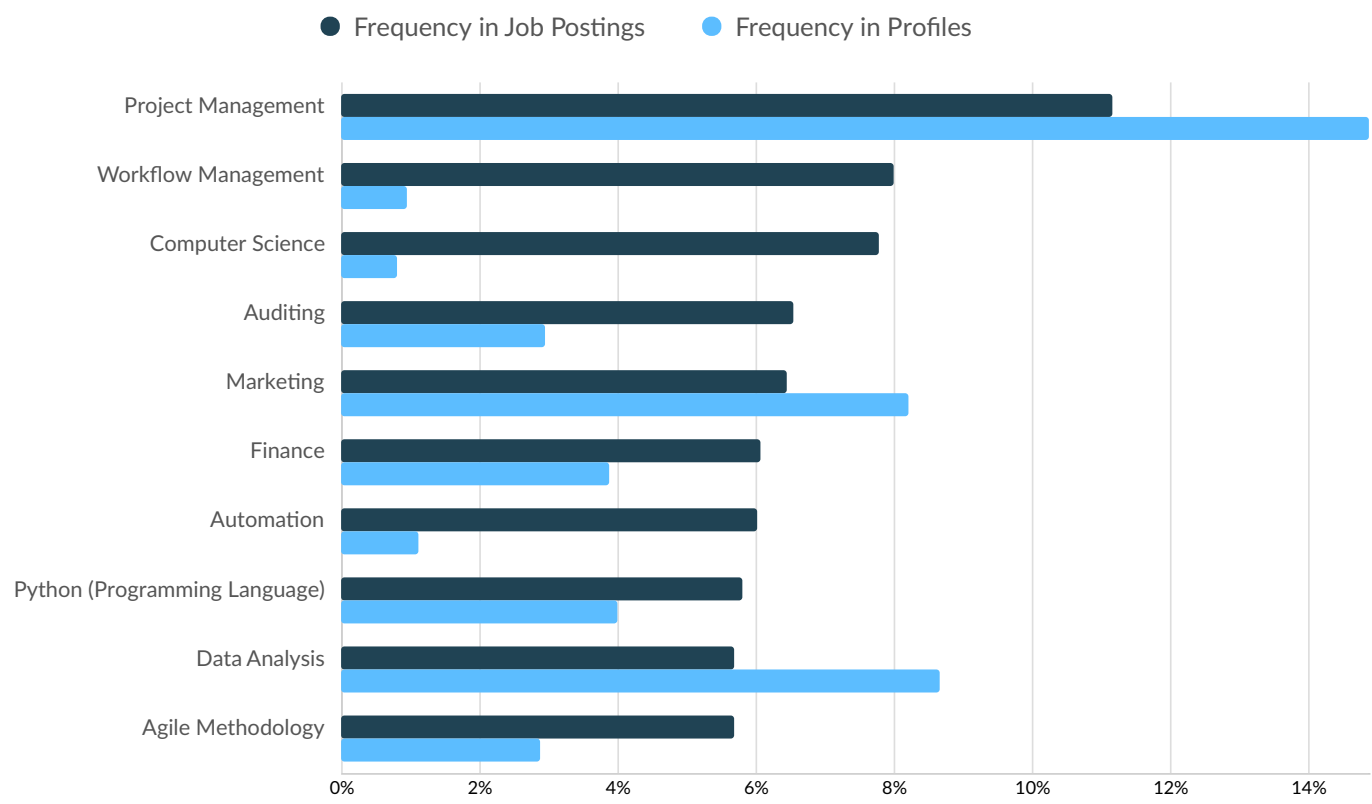
Top Posted Job Titles

	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Project Managers	2,025 / 847	2 : 1 	16 days
Software Engineers	1,661 / 719	2 : 1 	17 days
Systems Engineers	1,997 / 680	3 : 1 	19 days
Registered Nurses	1,800 / 677	3 : 1 	17 days
Program Managers	1,425 / 652	2 : 1 	17 days
Administrative Assistants	1,376 / 597	2 : 1 	17 days
Travel Physical Therapists	1,114 / 583	2 : 1 	16 days
Physical Therapists	1,006 / 526	2 : 1 	17 days
Sales Associates	1,208 / 515	2 : 1 	21 days
Maintenance Technicians	1,094 / 485	2 : 1 	22 days

Top Industries

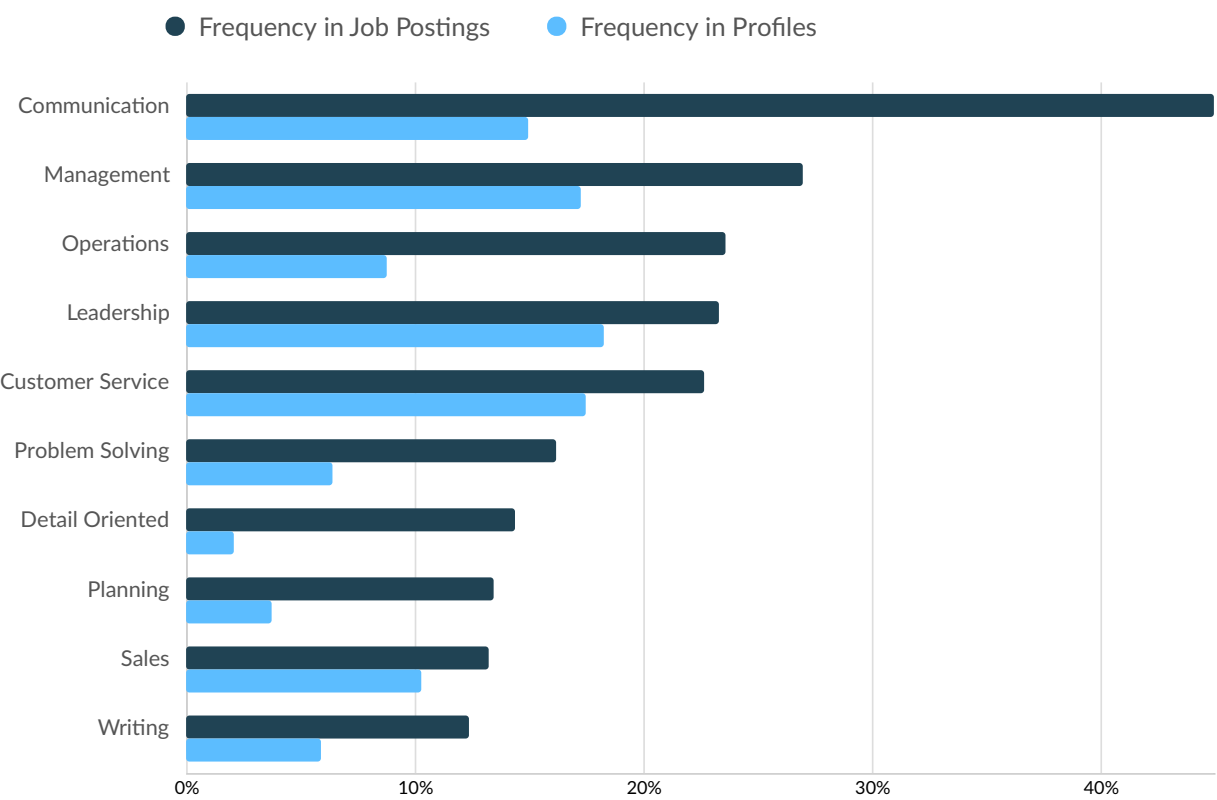
	Total/Unique (Oct 2025 - Dec 2025)	Posting Intensity	Median Posting Duration
Employment Placement Agencies	24,290 / 11,533	2 : 1 	17 days
Engineering Services	17,420 / 6,523	3 : 1 	17 days
General Medical and Surgical Hospitals	18,077 / 5,982	3 : 1 	17 days
Administrative Management and General Management Consulting Services	13,253 / 5,325	2 : 1 	20 days
Custom Computer Programming Services	9,164 / 4,647	2 : 1 	18 days
Temporary Help Services	9,921 / 4,314	2 : 1 	16 days
Computer Systems Design Services	7,165 / 3,907	2 : 1 	16 days
Commercial Banking	8,688 / 3,428	3 : 1 	20 days
Elementary and Secondary Schools	4,951 / 2,848	2 : 1 	17 days
Colleges, Universities, and Professional Schools	6,829 / 2,787	2 : 1 	18 days

Top Specialized Skills



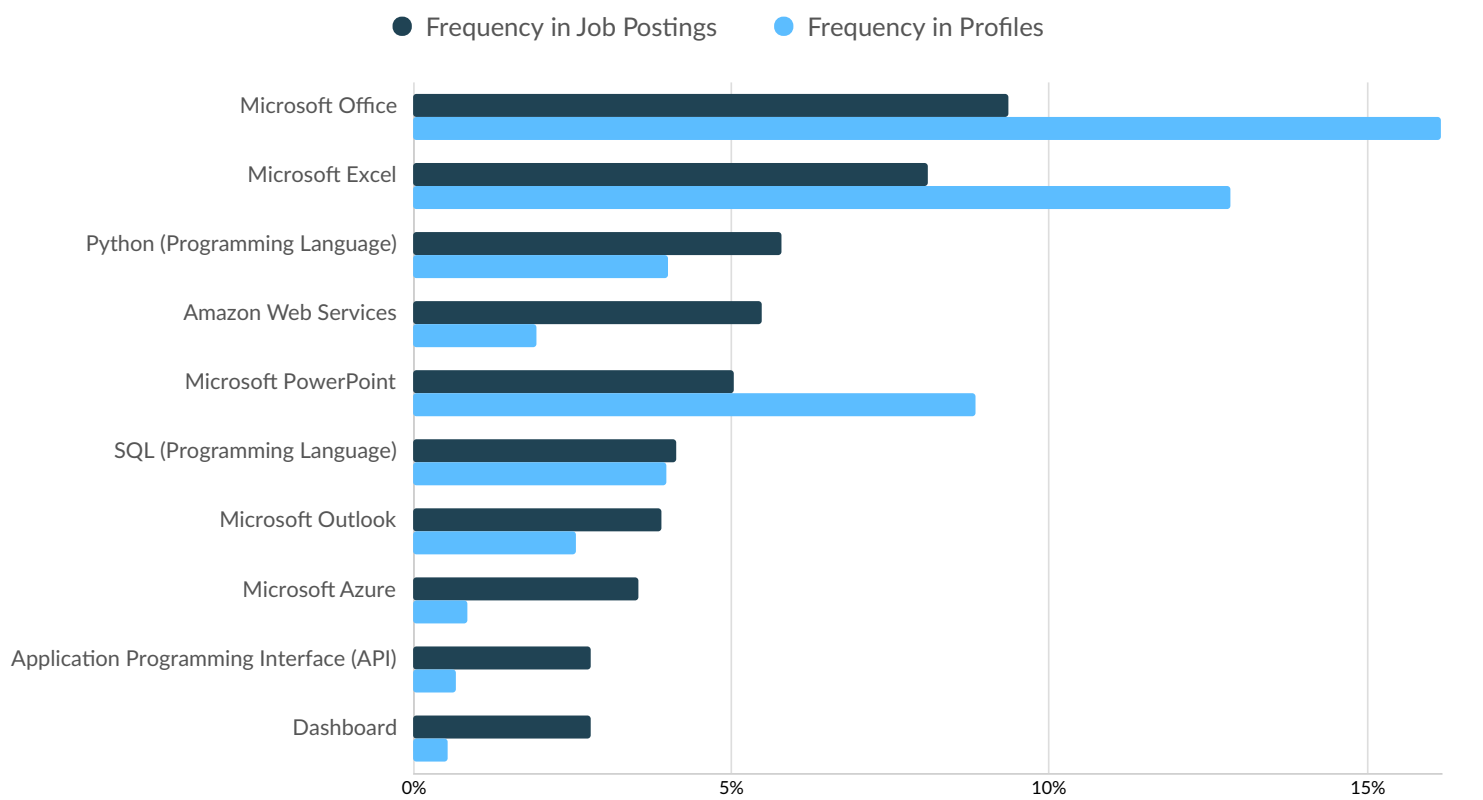
	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Project Management	20,900	11%	376,965	15%	+19.8%	Rapidly Growing
Workflow Management	14,982	8%	24,394	1%	+18.0%	Growing
Computer Science	14,579	8%	20,487	1%	+26.8%	Rapidly Growing
Auditing	12,233	7%	74,631	3%	+21.8%	Rapidly Growing
Marketing	12,075	6%	208,056	8%	+23.0%	Rapidly Growing
Finance	11,338	6%	98,219	4%	+27.3%	Rapidly Growing
Automation	11,260	6%	28,458	1%	+30.5%	Rapidly Growing
Python (Programming Language)	10,861	6%	101,595	4%	+24.5%	Rapidly Growing
Data Analysis	10,640	6%	219,761	9%	+25.8%	Rapidly Growing
Agile Methodology	10,629	6%	72,706	3%	+19.8%	Rapidly Growing

Top Common Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Communication	84,117	45%	378,986	15%	+3.6%	Lagging
Management	50,509	27%	436,475	17%	+5.3%	Stable
Operations	44,206	24%	222,582	9%	+8.1%	Stable
Leadership	43,666	23%	462,549	18%	+8.5%	Stable
Customer Service	42,378	23%	443,067	17%	+5.2%	Stable
Problem Solving	30,252	16%	162,971	6%	+11.3%	Growing
Detail Oriented	26,944	14%	52,712	2%	+7.1%	Stable
Planning	25,108	13%	93,917	4%	+10.9%	Growing
Sales	24,780	13%	259,949	10%	+7.8%	Stable
Writing	23,194	12%	149,033	6%	+11.8%	Growing

Top Software Skills



	Postings	% of Total Postings	Profiles	% of Total Profiles	Projected Skill Growth	Skill Growth Relative to Market
Microsoft Office	17,526	9%	409,744	16%	+18.5%	Growing
Microsoft Excel	15,150	8%	325,639	13%	+17.7%	Growing
Python (Programming Language)	10,861	6%	101,595	4%	+24.5%	Rapidly Growing
Amazon Web Services	10,245	5%	49,151	2%	+24.0%	Rapidly Growing
Microsoft PowerPoint	9,449	5%	224,265	9%	+26.1%	Rapidly Growing
SQL (Programming Language)	7,729	4%	101,267	4%	+6.4%	Stable
Microsoft Outlook	7,311	4%	64,595	3%	+25.0%	Rapidly Growing
Microsoft Azure	6,616	4%	21,914	1%	+28.9%	Rapidly Growing
Application Programming Interface (API)	5,253	3%	16,980	1%	+9.5%	Growing
Dashboard	5,229	3%	13,933	1%	+25.3%	Rapidly Growing

Top Qualifications

	Postings with Qualification
Valid Driver's License	15,440
Top Secret-Sensitive Compartmented Information (TS/SCI Clearance)	13,048
Security Clearance	9,280
Basic Life Support (BLS) Certification	7,232
Registered Nurse (RN)	6,879
Secret Clearance	5,876
Cardiopulmonary Resuscitation (CPR) Certification	5,012
Top Secret Clearance	3,683
Project Management Professional Certification	3,222
Certified Information Systems Security Professional	2,853

Appendix A

Top Posting Sources

Website	Postings on Website (Oct 2025 - Dec 2025)
indeed.com	57,040
simplyhired.com	38,352
dejobs.org	20,209
diversityjobs.com	18,285
clearancejobs.com	13,871
disabledperson.com	11,515
maryland.gov	8,865
myworkdayjobs.com	7,920
dice.com	7,218
icims.com	4,728
gr8jobs.net	4,590
craigslist.org	3,679
glassdoor.com	3,548
fairygodboss.com	2,733
careercircle.com	2,219
oraclecloud.com	2,161
tietalent.com	1,943
jobmonkeyjobs.com	1,921
careerarc.com	1,700
taleo.net	1,412
adp.com	1,402
jsfirm.com	1,344
ultipro.com	1,246
usajobs.gov	1,132
belairsouthrecruiter.com	1,114

Appendix B

Sample Postings

Technicians — Unclassified in Chantilly, VA (Dec 2025 - Active)

Technician	
Link to Live Job Posting: www.indeed.com	
Location: Chantilly, VA	O*NET: 49-9052.00
Company: Unclassified	Job Title: Technicians
Technician Instrata Technologies, LLC. Chantilly, VAAbout the Role Are you ready to take the next step in your low-voltage career? We're looking for a skilled, driven Technician who's passionate about installing, testing, and troubleshooting a wide range of communication systems. From fiber optics to access control, you'll be part of a team that builds the infrastructure powering today's most advanced commercial spaces. In this role, you'll interpret blueprints, lead cable installations, and perform terminations and equipment setups with precision and care. Whether you're mentoring junior installers or planning weekly material needs, you'll bring quality, consistency, and professionalism to every job site. What You'll Do - Execute with Precision. Lead with Accountability. Install with Confidence: Handle installation and termination of Coax, UTP, DAS, AV, Multiconductor, Access Control, Intrusion Detection, and Fiber cables and connectors. Test and Troubleshoot: Operate copper and fiber test equipment; identify and resolve performance issues. Interpret and Implement: Read and apply drawings, specifications, and job scopes accurately. Plan Ahead: Anticipate weekly labor and material needs with a proactive mindset. Support Team Efficiency: Build and follow daily to-do lists, and ensure installers follow standards and best practices. Upgrade Infrastructure: Perform retrofits and system enhancements for existing cabling and devices. Lead Field Execution: Assist in laying out cable pathways with minimal direction and help direct junior crew members. Install Equipment: Mount and configure electronic devices such as switches, cameras, and UPS systems. Track and Communicate: Report daily task progress to Project Leads; monitor and track project materials.	

Maintain Standards:

Promote safety, professionalism, and cleanliness on-site; represent the company with pride.

Support Compliance:

Follow OSHA 10 guidelines and ensure installations align with industry and Instrata standards.

Collaborate Actively:

Work closely with Leads and Foremen to plan bonding, grounding, firestopping, and other key elements of the project. What You Bring 1-2 years of low-voltage installation experience in commercial construction Knowledge of color codes (4- and 25-pair) and cable termination methods Familiarity with cabling codes, standards, and tools for structured installations Ability to interpret schematics and work independently or under guidance Basic use of smartphones, tablets, and cable test equipment Comfortable with Office 365 (Word, Excel, Outlook) Familiarity with Smartsheet and other project tracking tools

Certifications & Requirements:

High School Diploma or GED (or equivalent experience) OSHA 10 Certification (required) Valid, clean driver's license Must pass drug screen, background check, and I-9 verification What's in It for You?

Growth Potential:

Continue building your technical skills on the path to Lead Technician or Project Specialist.

Team Environment:

Work in a collaborative, safety-first environment that values your input and craftsmanship.

Training & Development:

On-the-job learning and exposure to advanced systems and certifications.

Competitive Pay:

Fair compensation, consistent hours, and travel opportunities.

Meaningful Work:

Be part of high-impact projects that bring buildings—and businesses—to life. Work Environment This is a physically active, field-based position. You'll regularly lift up to 50 lbs., climb ladders, and work in tight or elevated spaces. The job involves standing, kneeling, crouching, and handling tools for extended periods. Travel may be required depending on job site location. Reasonable accommodations are available for individuals with disabilities. Ready to Take the Next Step? If you're ready to apply your skills, expand your knowledge, and be part of a growing team that values precision, safety, and teamwork—we'd love to hear from you. Apply today and let's build something great together.

Teen Camp Counselors — Town Of Vienna in Vienna, VA (Dec 2025 - Active)

Teen Camp Counselor - Summer 2026	
Link to Live Job Posting: www.indeed.com	
Location: Vienna, VA	O*NET: 39-9032.00
Company: Town Of Vienna	Job Title: Teen Camp Counselors
Teen Camp Counselor - Summer 2026 4.0 4.0 out of 5 stars Salary \$16.50 Hourly Location Vienna, VA Job Type Seasonal Job Number 00598 Department Parks and Recreation Division Programs Opening Date 12/30/2025 Closing Date 3/31/2026 11:59 PM Eastern	
DESCRIPTION BENEFITS	
General Statement of Job Seasonal Position	
SUMMER 2026	
Teen Camp Counselors supervise and encourage campers through different excursions throughout the week by participating in all adventure activities. They implement and plan activities, games, arts and crafts, and special events throughout the day to keep teens engaged. They lead and guide teens between the ages of 11 - 15. One full week of training required prior to the start of camp. Camp runs from Monday - Friday with some evenings and weekends. Must be able to participate in all scheduled activities and programs with teens. Training for position to begin June 22, 2026 Camp Runs from June 29, 2026 through August 7, 2026.	
Work Schedule:	
Monday through Friday.	
Shift Work:	
7:30 am to 3:30 pm or 9:00 am to 5:00 pm All new employees must satisfactorily complete a background check. A conditional offer of employment may then be made contingent upon the successful completion of fingerprinting, drug, and TB tests. This is a Non-Exempt Position. Duties and Responsibilities Supervises, chaperones, and ensures the safety and wellbeing of teens ages 11 - 15 in an adventure camp. Assists camp supervisor with planning, organizing, and implementing various recreational activities for teens Must be able to properly supervise teens and respond immediately in case of emergency, including administering first aid as necessary Follow appropriate training and lead small group activities in an atmosphere where teens are actively engaged in meaningful learning and recreational experiences Assist in the enforcement of program rules Maintain discipline and enforce proper safety precautions Demonstrate initiative in the performance of assigned responsibilities Must be able to safely drive a 12-passenger van and transport teens to various locations daily Ensure all equipment and materials are accessible, appropriate, and in good condition Enforce all site and State regulations Maintains regular and punctual on-site attendance Reports to and communicates with the Teen Camp Supervisor. Minimum Training and Experience	
QUALIFICATIONS	
Must be 19 years or older Must possess a valid driver's license in good standing Ability to drive a 12-passenger van Experience working with teens ages 11-15 Experience in organizing and implementing age-appropriate games and special events Ability to stimulate interest in and direct a variety of recreational activities CPR and First Aid Certification Preferred Ability to deal with the public, program participants and other employees in a pleasant and courteous manner as required by the position Ability to follow and understand oral and written instruction Americans with Disabilities Act Compliance The Town of Vienna is an Equal Opportunity Employer. ADA requires the Town of Vienna to provide reasonable accommodations to qualified persons with disabilities. Prospective and current employees are encouraged to discuss ADA accommodations with management. Employer: Town of Vienna Address: 127 Center Street, South Vienna, Virginia, 22180 Phone: 703-255-	

accommodations with management. Employer: Town of Vienna Address 127 Center Street, South Vienna, Virginia, 22180 Phone 703-255-6351 Website <http://www.viennava.gov> General Statement of Job Seasonal Position

SUMMER 2026

Teen Camp Counselors supervise and encourage campers through different excursions throughout the week by participating in all adventure activities. They implement and plan activities, games, arts and crafts, and special events throughout the day to keep teens engaged. They lead and guide teens between the ages of 11 - 15. One full week of training required prior to the start of camp. Camp runs from Monday - Friday with some evenings and weekends. Must be able to participate in all scheduled activities and programs with teens. Training for position to begin June 22, 2026 Camp Runs from June 29, 2026 through August 7, 2026.

Work Schedule:

Monday through Friday.

Shift Work:

7:30 am to 3:30 pm or 9:00 am to 5:00 pm All new employees must satisfactorily complete a background check. A conditional offer of employment may then be made contingent upon the successful completion of fingerprinting, drug, and TB tests. This is a Non-Exempt Position. Duties and Responsibilities Supervises, chaperones, and ensures the safety and wellbeing of teens ages 11 - 15 in an adventure camp. Assists camp supervisor with planning, organizing, and implementing various recreational activities for teens Must be able to properly supervise teens and respond immediately in case of emergency, including administering first aid as necessary Follow appropriate training and lead small group activities in an atmosphere where teens are actively engaged in meaningful learning and recreational experiences Assist in the enforcement of program rules Maintain discipline and enforce proper safety precautions Demonstrate initiative in the performance of assigned responsibilities Must be able to safely drive a 12-passenger van and transport teens to various locations daily Ensure all equipment and materials are accessible, appropriate, and in good condition Enforce all site and State regulations Maintains regular and punctual on-site attendance Reports to and communicates with the Teen Camp Supervisor. Minimum Training and Experience

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Cloud Architects — Ang Signal in Washington, DC (Dec 2025 - Active)

Cloud Architect	
Link to Live Job Posting: www.simplyhired.com	
Location: Washington, DC	O*NET: 15-1299.08
Company: Ang Signal	Job Title: Cloud Architects

Cloud Architect Washington, DC Job Details Full-time \$140,000•\$200,000 a year 4 hours ago Benefits Health insurance Dental insurance 401(k) matching Qualifications Performance tuning Azure Oracle FedRAMP Continuous Delivery (CD) implementation Cloud security engineering Ansible 5 years Infrastructure as Code (IaC) Implementing cloud migration projects CISSP High availability architecture Compliance audits & assessments Collaborating with government agencies Git FISMA Application deployment Scalable systems CCSP Security assessment Java Bash Automating deployment processes Information security compliance CompTIA Advanced Security Practitioner Docker Machine learning NIST standards Terraform Cloud Native Design Business continuity planning Scalability Senior level AI Implementing cost-saving initiatives Information security auditing Communication skills Python AWS Certified Solutions Architect•Professional Stakeholder management AWS CloudFormation IT disaster recovery planning

Full Job Description Benefits:

401(k) matching Dental insurance Health insurance Job description•Cloud Architect We are seeking a highly skilled and certified Cloud Architect with deep expertise in Amazon Web Services (AWS) and hands-on experience across multicloud environments (Azure, GCP, Oracle). The ideal candidate will have a strong background in designing, deploying, and managing secure, scalable cloud solutions, particularly within the U.S. Federal sector, including FISMA Moderate and High systems. Familiarity with AI-driven tools, automation frameworks, and Infrastructure as Code (IaC) is essential.

Clearance Requirements:

US Citizenship and eligibility for Public Trust

RESPONSIBILITIES

Architect and implement secure, scalable, and resilient cloud solutions primarily on AWS, with integration across Azure, GCP, or Oracle Cloud. Design and deploy multi-tier, fault-tolerant applications using cloud-native services. Lead and co-design cloud migration efforts from legacy systems to modern cloud platforms. Ensure compliance with FedRAMP, FISMA, and NIST standards for federal systems. Develop and maintain disaster recovery and business continuity strategies. Implement cost optimization and performance tuning across cloud environments. FinOps experience or certifications are a plus. Collaborate with DevOps teams to enable CI/CD pipelines, IaC, and automated deployments using tools like Terraform, Ansible, or CloudFormation. Integrate AI/ML capabilities and automation into cloud operations to enhance efficiency and scalability. Conduct technical reviews, audits, and security assessments of cloud infrastructure. Stay current with emerging cloud technologies and recommend strategic improvements.

QUALIFICATIONS

5+ years of hands-on experience in cloud architecture, with a strong focus on AWS. Proven experience in multicloud environments (Azure, GCP, Oracle). Experience working with federal agencies and securing FISMA Moderate/High systems. Proficiency in programming/scripting languages (Python, Java, Open Tofu, Bash). Deep understanding of cloud networking, security, and automation. Experience with DevOps tools (Jenkins, Docker, Kubernetes, Git). Experience with Cloud Formation or other automation tools. Strong knowledge of cloud compliance frameworks and security best practices. Excellent communication and stakeholder management skills.

Preferred certifications:

AWS Certified Solutions Architect•

Professional Microsoft Certified:

Azure Solutions Architect Expert Google Cloud Certified:

Professional Cloud Architect Oracle Cloud Infrastructure Architect Associate/Professional Security certifications (e.g., CASP+, CCSP, CISSP) AI/ML or Automation certifications (e.g., AWS Machine Learning Specialty, Terraform Associate) We wish to thank all applicants for their interest and effort in applying for the position; however, only candidates selected for interviews will be contacted.

Sanitation Technicians — Unclassified in Upper Marlboro, MD (Dec 2025 - Jan 2026)

Sanitation Technician	
Link to Live Job Posting: Posting is no longer active	
Location: Upper Marlboro, MD	O*NET: 53-7062.04
Company: Unclassified	Job Title: Sanitation Technicians
Job Summary Come join the Southern Belle Cleaners (SBC) Team today! We offer high quality cleaning with a little Southern Hospitality! • Commercial Janitorial • Post Construction Cleaning • Junk Removal • Decluttering/Organizing At SBC, employee satisfaction is a priority, and management works hard to find and retain the best people. SBC knows that we are only as good as our employees. Therefore, SBC focuses on hiring the right people, treating them with respect, rewarding their achievements, and giving them the tools they need to safely perform their jobs. We are currently looking for cleaners in the Greater Washington, D.C. area! Available shifts: Monday • Saturday, morning and evenings. Previous experience in cleaning, maintenance encouraged. Advancement Opportunities • Learn to lead your own team. Duties Perform cleaning tasks in commercial or construction settings, including dusting, vacuuming, mopping, and sanitizing surfaces. Ensure all cleaning supplies and equipment are used safely and effectively. Report any maintenance issues or safety hazards to the supervisor promptly. Follow established cleaning procedures and protocols to maintain quality standards. Manage time efficiently to complete tasks within designated timeframes Experience Previous experience in cleaning or janitorial services is preferred but not required; we are willing to train the right candidate. Ability to follow instructions accurately. Ability to work flexible hours, including evenings or weekends if necessary. Please call 301-485-9106 or apply https://southernbelcleanersdmv.com/career-opportunities. Job Types: Full-time, Part-time Pay: \$16.50 • \$21.00 per hour Expected hours: 30 • 40 per week Benefits: Flexible schedule On-the-job training Application Question(s): Job site can vary, do you have dependable transportation? (15 mile radius) Work Location: In person	

Anthropology, Department of Applied Sciences and Professional Studies - Adjunct Faculty	
Link to Live Job Posting: Posting is no longer active	
Location: Adelphi, MD	O*NET: 25-1061.00
Company: University of Maryland Global Campus	Job Title: Anthropology Adjunct Professors
Anthropology, Department of Applied Sciences and Professional Studies•Adjunct FacultyUniversity of Maryland Global Campusin Adelphi, MD Apply Now Type: Adjunct/Part-Time Posted: 4 days ago Category: Anthropology Military University of Maryland Global Campus (UMGC) seeks adjunct faculty to teach remotely for the Social & Behavioral Sciences & Gerontology program. Specifically, we are seeking faculty for the following course(s): Health, Illness, and Healing (ANTH 350): An overview of health, illness, and healing from a cross-cultural perspective. The objective is to apply the perspectives of medical anthropology to promote individual and public health in local, national, and global contexts. Topics include cultural and social influences on health and healing, the experience and meaning of illness, and current issues in public and global health. Anthropology in Forensic Investigations (ANTH 351): An overview of forensic anthropology, an applied field of anthropology that seeks to recover, identify, and evaluate human skeletal remains within a medico-legal context. The aim is to explore the processes and methods used by forensic anthropologists to identify a cause and manner of death and determine an approximate postmortem interval. Topics include the forensic context, the human skeletal system, methods of identification, cause and manner of death, assessment of trauma, and analysis of evidence to draw conclusions about a case. Required Education and Experience Terminal degree in Anthropology, or a related field, from an accredited institution of higher learning is required. Professional experience in behavioral sciences or related field Experience teaching adult learners online and in higher education is strongly preferred Seeking instructors to teach specifically remotely. Materials needed for submission Resume / Curriculum Vitae Cover Letter highly preferred If selected, candidates with international degrees may be required to submit a translation/degree evaluation from a NACES approved vendor. Who We Are and Who We Serve UMGC•one of 12 degree-granting institutions in the University System of Maryland (USM)•is a mission-driven institution with seven core values that guide us in all we do. At the top of the list is "Students First," and we strive to do just that for our 90,000 students at home and abroad. From its start in 1947, UMGC has demonstrated its commitment to adult learners. We recognize that adult students need flexibility and options. UMGC is proud to be a global, 24-hour, institution of higher learning. The typical UMGC student is an adult learner juggling a career, family, and other priorities. Roughly 80% work full time, half are parents, and half are minority students. They are continuing their education to better themselves, their families, and their professional opportunities. UMGC is also a leading higher education provider to the U.S. military, enrolling 55,000 active-duty service members, reservists, National Guard members, veterans, and family members annually. We are proud of our military heritage and are committed to this service. The Adjunct Faculty Role at UMGC UMGC is committed to helping students achieve success not only with us but also in their professional fields. As a result, we actively seek faculty members who are scholar-practitioners: professionals who are actively and successfully engaged in their field who additionally wish to help	

members who are general practitioners, professionals who are actively and successfully engaged in their field who additionally wish to help the next generation of professionals grow in their knowledge and expertise through education. Your role as an adjunct faculty member will be to: Actively engage students through frequent interaction that motivates them to succeed, and conveys a genuine energy and enthusiasm for their learning. Guide students in active collaboration and the application of their learning in problem and project-based learning demonstrations. Provide rich and regular constructive feedback, utilizing rubrics effectively for the assessment of student work, and acknowledging student accomplishments. Demonstrate relevant and current subject-matter expertise, and help students connect concepts across their academic program. Provide feedback to your program chair on possible curricular improvements. The Social & Behavioral Sciences & Gerontology program at UMGC Please visit the following link to learn more about this program, including its description, outcomes, and coursework: [Online Social Science Bachelor's Degree | UMGC Faculty Training at UMGC](#) We are committed to your professional success at UMGC. Each new faculty member is required to successfully complete our online two-week new faculty orientation, FacDev 411, as a condition of hire. Position Available and will Remain Open until Filled Salary Commensurate with Experience All submissions should include a cover letter and resume. The University of Maryland Global Campus (UMGC) is an equal opportunity employer and complies with all applicable federal and state laws regarding nondiscrimination. UMGC is committed to a policy of equal opportunity for all persons and does not discriminate on the basis of race, color, national origin, age, marital status, sex, sexual orientation, gender identity, gender expression, disability, religion, ancestry, political affiliation or veteran status in employment, educational programs and activities, and admissions.

Workplace Accommodations:

The University of Maryland Global Campus Global Campus (UMGC) is committed to creating and maintaining a welcoming and inclusive working environment for people of all abilities. UMGC is dedicated to the principle that no qualified individual with a disability shall, based on disability, be excluded from participation in or be denied the benefits of the services, programs, or activities of the University, or be subjected to discrimination. For information about UMGC's Reasonable Workplace Accommodation Policy or to request an accommodation, applicants/candidates can contact Employee Accommodations via email at employee-accommodations@umgc.edu.

Benefits Package Highlights:

Health Coverage:

Access to health care, medical with vision, dental, and prescription plans for both individuals and families, effective from the 1st of the month following your hire date.

NOTE:

Adjuncts are not eligible for the State of Maryland subsidized rates. Adjuncts would be responsible for the total cost if enrolled.

Insurance Options:

Term Life Insurance and Accidental Death and Dismemberment Insurance.

Supplemental Retirement Plans:

include 401(k), 403(b), 457(b), and various Roth options. The university does not provide matching funds.

For additional information please see:

SS Adjunct Faculty_2020.pdf (umgc.edu) Hiring Range by

Rank and Degree:

Instructor:

No Terminal Degree:

Step 1 \$806•Step 11 \$1,050 per credit hour

Assistant Adjunct Professor:

No Terminal Degree Step 1 \$877•Step 11 \$1,127 per credit hour

Assistant Adjunct Professor:

Terminal Degree Step 1 \$1,023•Step 11 \$1,288 per credit hour

Associate Adjunct Professor:

No Terminal Degree Step 1 \$947•Step 11 \$1,205 per credit hour

Associate Adjunct Professor:

Terminal Degree Step 1 \$1,202•Step 11 \$1,483 per credit hour

Adjunct Professor:

No Terminal Degree Step 1 \$1,023•Step 11 \$1,288 per credit hour

Adjunct Professor:

Terminal Degree Step 1 \$1,347•Step 11 \$1,645 per credit hour University of Maryland University College actively subscribes to a policy of equal employment opportunity, and will not discriminate against any employee or applicant because of race, religion, color, creed, gender, marital status, age, national origin, political affiliation, mental or physical disability, veterans status or sexual orientation.[Apply Now](#)

Appendix C - Data Sources and Calculations

Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.